



Webinar

Harnessing the Power of Data for ESG Investing

Welcome

We will begin promptly at 11 AM ET.

If you are unable to hear the speakers, please let us know in the chat box. You may enter your questions in the Q&A, we will address them at the end of the presentation. You can find a copy of the recording of this webinar at www.fdpinstitute.org/webinars



Financial Data Professional Institute

FDP Institute provides world class training and education to financial professionals to meet the accelerating needs of digital transformation in the industry.



Introductions



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Verrazano Consulting Solutions LLC



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Senior Advisor
FDP Institute

Today's Topic:

**Harnessing the Power of Data for
ESG Investing**

Harnessing the Power of Data for ESG Investing

Utilizing data to fuel
sustainable investments

By
Zi Abraham, FDP, MCSI



Agenda

1 ESG Investing

2 ESG Data

3 ESG Data Challenges

4 Can AI help?

5 Q & A

What is ESG Investing?

ESG investing involves investing your money in companies that are committed to creating a positive impact on the world.

When making investment decisions, companies' commitment to enhancing performance in environmental, social, and governance areas is considered alongside financial factors.



Taking ESG factors into account for investment management allows for a comprehensive outlook of companies, mitigating risks and identifying opportunities.

Examples of ESG Criteria used by Sustainable Investors

Environmental

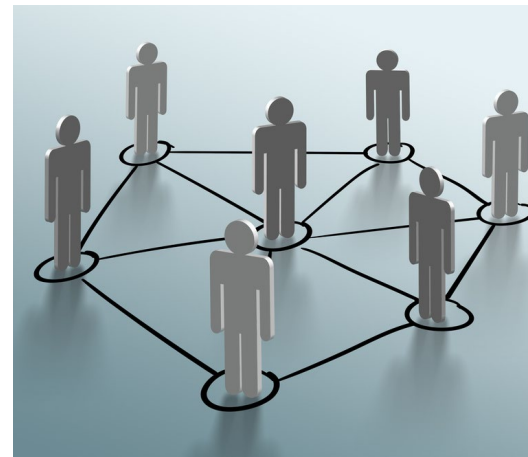
Meeting today's needs without compromising the ability of future generations to meet their needs



- Circular economy
- Water use and conservation
- Climate Change/Carbon/Methane
- Sustainable land use
- Biodiversity
- Plastics
- Clean technology

Social

Creating sustainable successful places that promote wellbeing, by understanding what people need from the places they live and work



- Human rights
- Labor relations
- Just transition
- Diversity, equity and inclusion
- Workplace benefits

Governance

Links ecological citizenship with institutions and norms of governance addressing the three issues of globalization, democracy and sustainability.

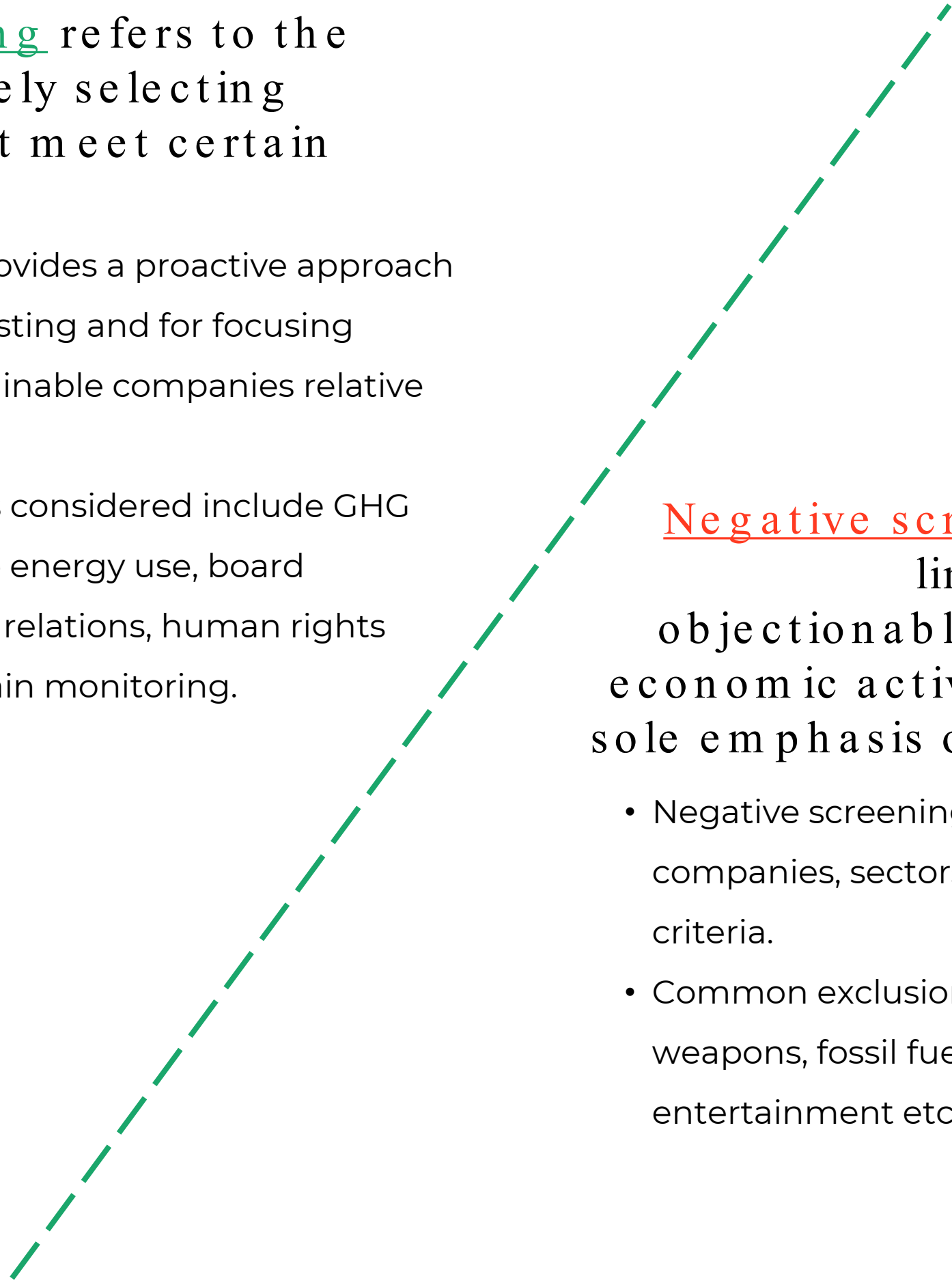
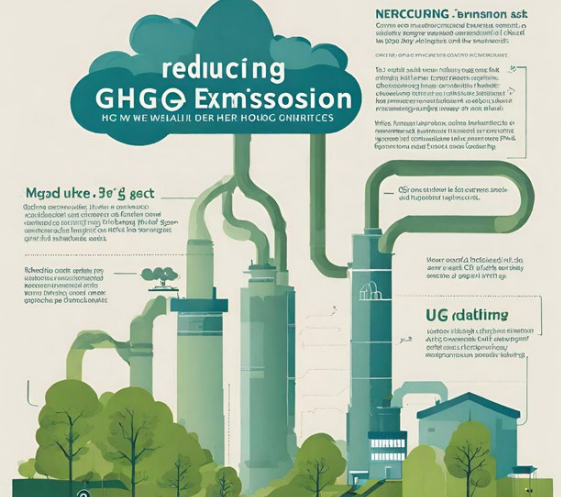


- Tax fairness
- Cyber Security
- Executive compensation
- Responsible political engagement
- Corporate purpose
- Anti-corruption policies
- Board independence



Positive screening refers to the practice of actively selecting investments that meet certain ESG criteria.

- Positive screening provides a proactive approach for values-based investing and for focusing capital on more sustainable companies relative to industry average.
- Common ESG factors considered include GHG emissions, renewable energy use, board diversity, community relations, human rights policy and supply chain monitoring.



Negative screening focuses on limiting exposure to objectionable or unsustainable economic activities rather than a sole emphasis on positive impact.

- Negative screening involves excluding certain companies, sectors or practices based on ESG criteria.
- Common exclusions include tobacco, weapons, fossil fuels, alcohol, gambling, adult entertainment etc.



Alignment to UN Sustainable Development Goals (SDGs) is crucial in directing investments

THE GLOBAL GOALS

Goal 1	No poverty
Goal 2	Zero hunger
Goal 3	Good health and well-being
Goal 4	Quality education
Goal 5	Gender equality
Goal 6	Clean water and sanitation
Goal 7	Affordable and clean energy
Goal 8	Decent work and economic growth
Goal 9	Industry, innovation and infrastructure
Goal 10	Reduced inequalities
Goal 11	Sustainable cities and communities
Goal 12	Responsible consumption and production ...
Goal 13	Climate action
Goal 14	Life below water
Goal 15	Life on land
Goal 16	Peace, justice and strong institutions
Goal 17	Partnerships for the Goals



17 Goals

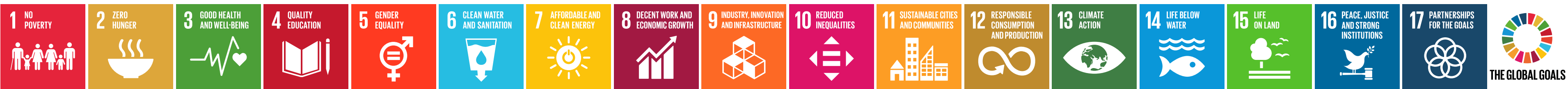


169
Targets

“Unless we act now, the 2030 Agenda will become an epitaph for a world that might have been.”

— António GUTERRES
Secretary-General of the United Nations

- New flows of private sector capital will play a decisive role in funding global development efforts. While government spending and development assistance will contribute, they are projected to account for no more than \$1 trillion per year.
- To bridge the financing gap, the private sector will need to invest significantly more, either by redirecting existing capital flows or by making new allocations.



Climate Change

Most investors prioritize climate change as top ESG issue, protecting portfolios from risks and taking advantage of opportunities for low-carbon, resilient economies.

Companies face greater physical risks due to changing weather patterns, and, transition risks as economies shift towards being less carbon-intensive. These risks could impact a company's expenses, revenues, asset and liability values, as well as the availability and cost of capital.



Investment strategy is adapted using climate data insights to optimize returns and quantify risks.

Regulations Governing ESG Investing

United States:

- SEC fund naming rule - funds names could be considered materially deceptive or misleading if a fund does not adopt a policy to invest, under normal circumstances, at least 80% of the value of its assets in the investment focus that the name suggests - Sep 2023
- SEC Climate Disclosure Rule - would require firms disclose greenhouse gas emissions, climate transition plans, governance and risk management. Awaiting finalization.
- DOL 401(k) plan ESG guidance - allows fiduciaries to consider ESG factors when evaluating investment choices but not at the expense of returns. Finalized in 2022.
- SEC Shareholder proposal rules - makes it harder for shareholders to demand corporate ESG actions like climate or diversity reports.

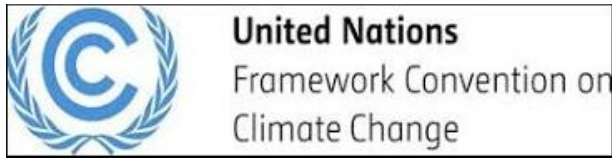
European Union:

- EU Sustainable Finance Disclosure Regulation (SFDR) - requires financial products and firms to disclose sustainability risks and consider adverse impacts in investment processes. In effect March 2021.
- EU Taxonomy - provides criteria for determining if economic activities qualify as environmentally sustainable. Applied beginning 2022.
- EU Corporate Sustainability Reporting Directive (CSRD) - requires large companies to report sustainability information. Proposed to take effect in 2023.
- EU Corporate Sustainability Due Diligence Directive (CSDDD) - requires companies to identify, mitigate, and report on the impact of their operations and supply chains on human rights and the environment. Applies to both EU and non-EU companies. Proposed to take effect in 2024.

The regulatory focus on ESG reporting and risk management is increasing globally, though remains fragmented across jurisdictions. This could lead to disconnected standards making it difficult to have common objectives across jurisdictions.

Sustainability Standard Setters, Framework Developers and Influential Stakeholders

Frameworks provide an overview of the structure and topics to be addressed. Standards provide detailed structures, including specific metrics and detailed criteria.



ESG Ratings Frameworks



Global Sustainable Fund Flows: Q3 2023

Exhibit 1 Global Sustainable Fund Statistics

Q3 2023 Region	Flows	Assets		Funds	
	USD Billion	USD Billion	% Total	#	% Total
Europe	15.3	2,293	84	5,608	73
United States	-2.7	299	11	661	9
Asia ex-Japan	2.0	67	2	539	7
Australia/New Zealand	0.0	31	1	268	4
Japan	-0.9	23	1	236	3
Canada	-0.1	31	1	336	4
Total	13.7	2,744		7,648	

Source: Morningstar Direct, Manager Research. Data as of September 2023.

- Global sustainable fund assets stands at USD 2.74 trillion at the end of September 2023.
- Amid greenwashing accusations and regulatory tightening, fewer funds are adding ESG-related terms to their names.
- A growing number of funds are removing ESG-related terms from their names in the U.S., but not in Europe.

Source: [Morningstar Global ESG Q3 2023 Flow Report final](#)



“Data is the new oil”, its value lies in its potential to offer superior long-term results.

AI



DATA

RESEARCH VIRAL TRAFFIC CONCEPT HTML INTERNET CODE SOCIAL INTERNET...
SEARCH SEO WEBSITE BUSINESS SEARCH NETWORK COLLABORATION MOBILE COLLABORATION...
SOCIAL TRAFFIC DIALOG WEB SOLUTION PEOPLE RANKING COMMUNICATION RANKING...
COMMUNICATION SIGN INFORMATION SUPPORT RANK TRAFFIC CODE SUPPORT RANK...
G OPTIMIZATION DATA MARKETING SYMBOL MESSAGE DATA EFFECTIVE SYMBOL SO...
L EFFECTIVE CONNECTION COMMUNICATION...
MMUNICATION PORT RANKING DATA EFFECTIVE PEOPLE RANKING WORLD EFFECTIVE...
A VIRAL TRAFFIC...
TION SOCIAL TRAFFIC DIALOG WEB SOLUTION PEOPLE...
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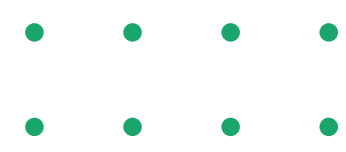
ESG Data

ESTIMATE



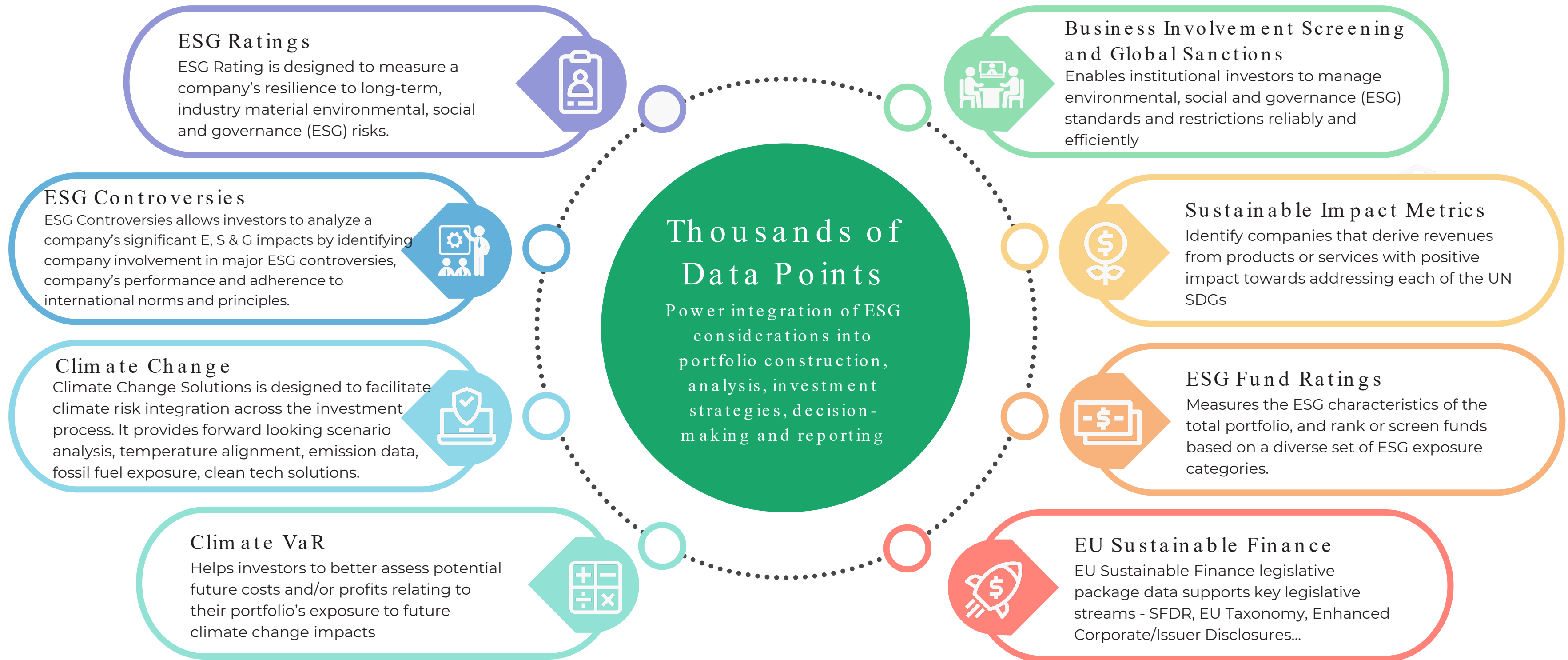
ESG Data

Quantitative or qualitative pieces of information on the environmental, social, economic and/or corporate governance exposures and practices of companies



ESG Data Products

e.g., MSCI provides a wide variety of ESG products and solutions. Here are the key ESG data products

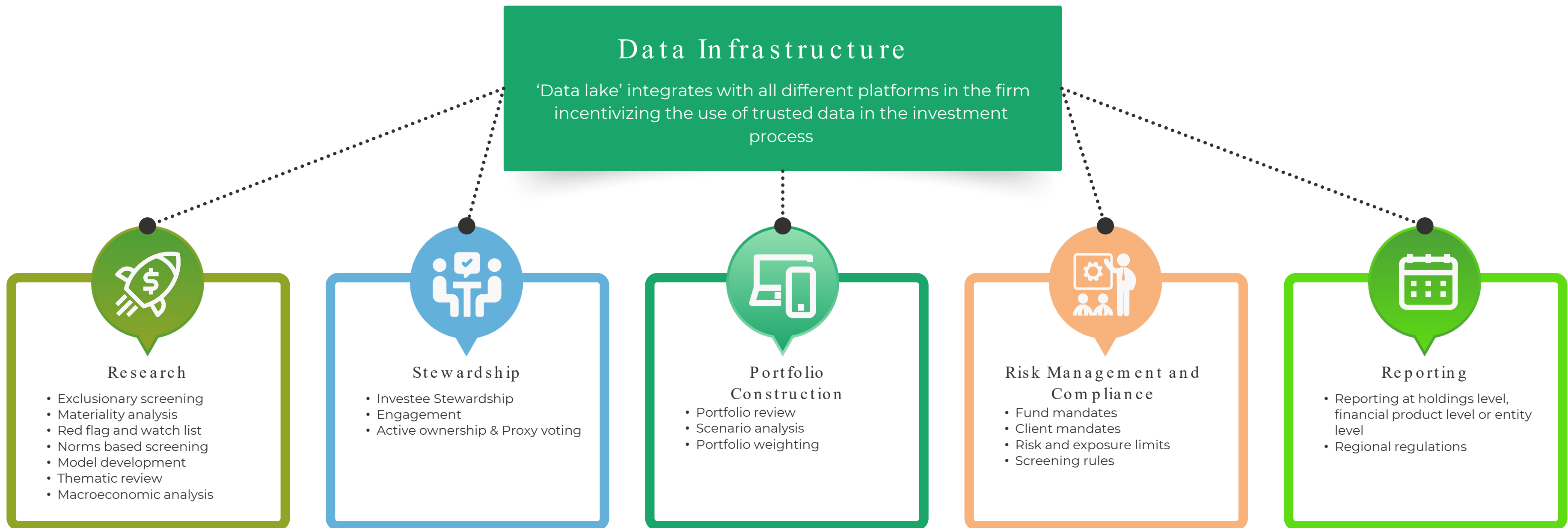


Source: [MSCI Data Explorer](#)



Investment Activities

Investors and corporations prioritize consistent, reliable, and comparable sustainability data for their investment processes



Reference: UNPRI Driving Meaningful Data programme



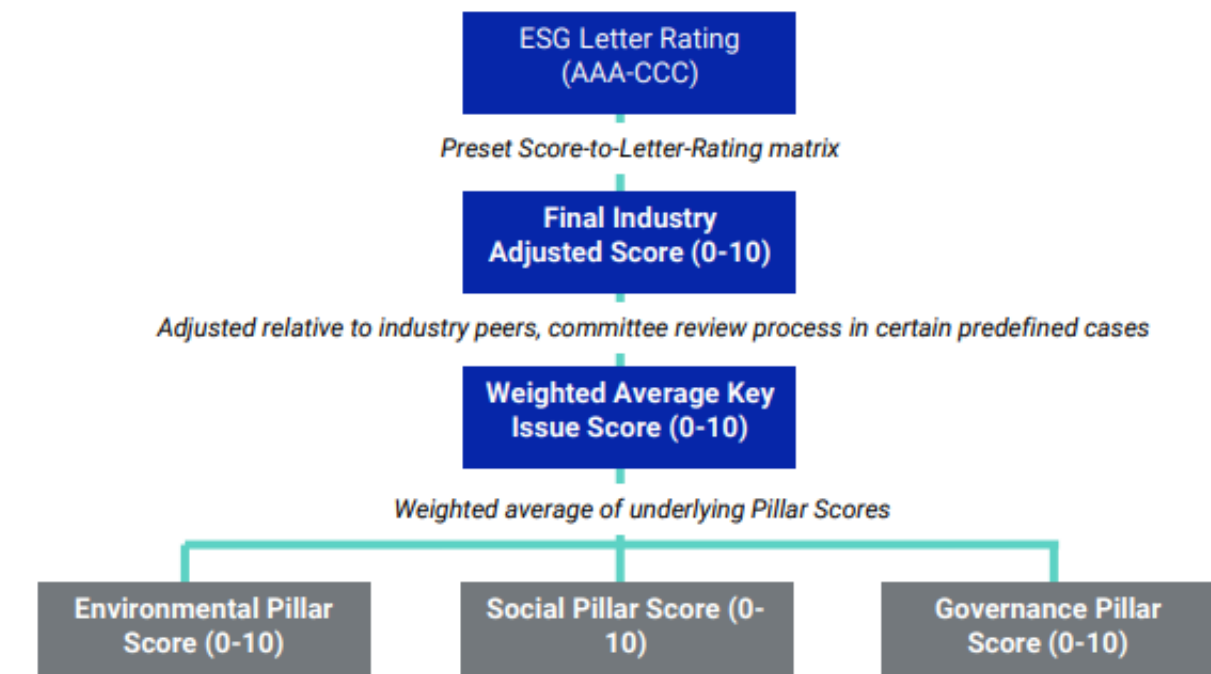
Issuer ESG Ratings Methodology: MSCI and LSEG

MSCI- ESG Ratings Key Issue hierarchy:

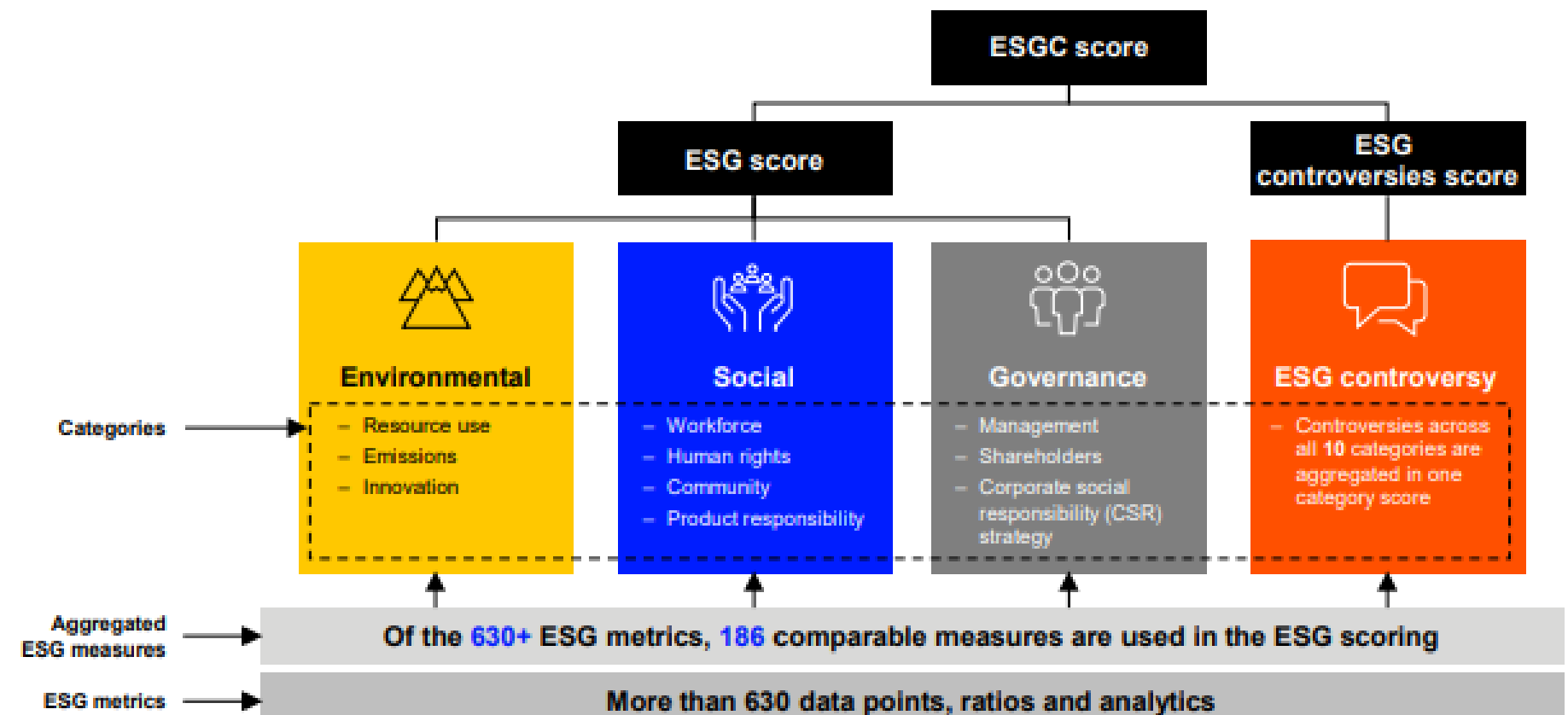
3 Pillars	10 Themes	33 ESG Key Issues
Environmental	Climate Change	Carbon Emissions
		Climate Change Vulnerability
		Financing Environmental Impact
		Product Carbon Footprint
	Natural Capital	Biodiversity & Land Use
		Raw Material Sourcing
		Water Stress
	Pollution & Waste	Electronic Waste
		Packaging Material & Waste
		Toxic Emissions & Waste
Environmental Opportunities	Opportunities in Clean Tech	
	Opportunities in Green Building	
	Opportunities in Renewable Energy	
Social	Human Capital	Health & Safety
		Human Capital Development
		Labor Management
		Supply Chain Labor Standards
	Product Liability	Chemical Safety
		Consumer Financial Protection
		Privacy & Data Security
		Product Safety & Quality
	Stakeholder Opposition	Responsible Investment
		Community Relations
Social Opportunities	Controversial Sourcing	
	Access to Finance	
	Access to Health Care	
Governance	Corporate Governance	Opportunities in Nutrition & Health
		Board
		Pay
	Corporate Behavior	Ownership & Control
		Accounting
		Business Ethics
		Tax Transparency

Source: [MSCI ESG Ratings Methodology - June 2023](#)

MSCI- Hierarchy of ESG Scores:



LSEG - ESG Combined Scores Framework:



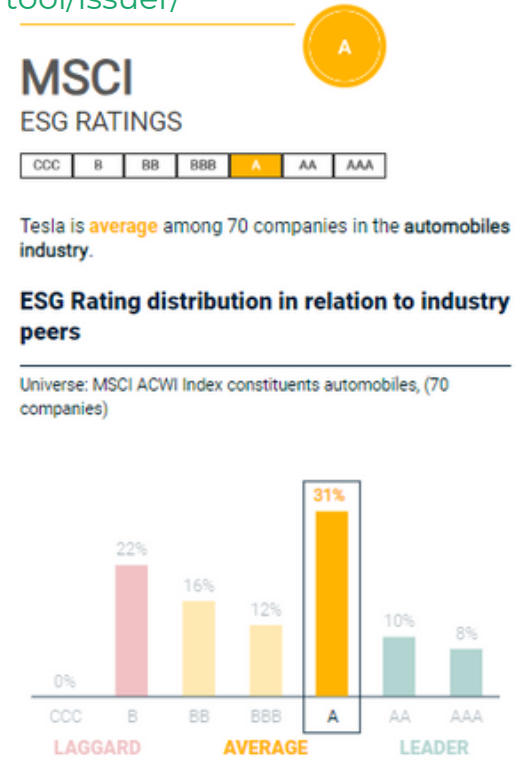
Source: [LSEG ESG Scores Methodology](#)

Issuer ESG Ratings

MSCI's ESG Ratings and Climate Search Tool

<https://www.msci.com/our-solutions/esg-investing/esg-ratings-climate-search-tool/issuer/>

Tesla



Key Issues distribution in relation to industry peers

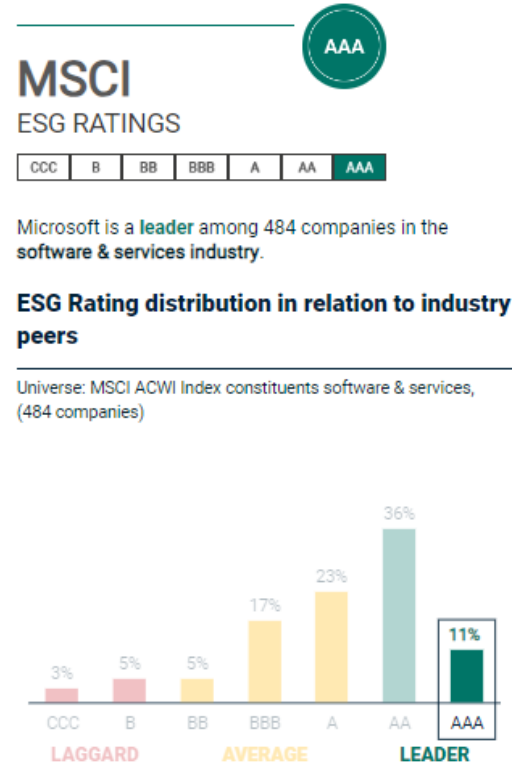
We focus on the key issues material to the **automobiles industry**. Here is how **Tesla** compares to industry peers. For more details, visit the [ESG investing page](#).

ESG LAGGARD	AVERAGE	ESG LEADER
PRODUCT SAFETY & QUALITY	CORPORATE GOVERNANCE	OPPORTUNITIES IN CLEAN TECH
LABOR MANAGEMENT	CORPORATE BEHAVIOR	
	PRODUCT CARBON FOOTPRINT	

Sustainalytics Company ESG Risk Ratings

<https://www.sustainalytics.com/esg-rating>

Microsoft



Key Issues distribution in relation to industry peers

We focus on the key issues material to the **software & services industry**. Here is how **Microsoft** compares to industry peers. For more details, visit the [ESG investing page](#).

ESG LAGGARD	AVERAGE	ESG LEADER
CORPORATE BEHAVIOR	CORPORATE GOVERNANCE	HUMAN CAPITAL DEVELOPMENT
		PRIVACY & DATA SECURITY
		OPPORTUNITIES IN CLEAN TECH
		CARBON EMISSIONS

ESG Risk Rating COMPREHENSIVE ?

25.2 Medium Risk



Last Full Update: **Jul 14, 2023** ?
 Last Update: **Nov 23, 2023** ?

Ranking

Industry Group (1st = lowest risk)
Automobiles **46** out of 89

Universe
Global Universe **7860** out of 15718

ESG Risk Rating COMPREHENSIVE ?

15.2 Low Risk



Last Full Update: **Aug 30, 2023** ?
 Last Update: **Oct 28, 2023** ?

Ranking

Industry Group (1st = lowest risk)
Software & Services **67** out of 1101

Universe
Global Universe **1747** out of 15718

ESG Fund Ratings



MSCI's ESG Fund Ratings and Climate Search Tool

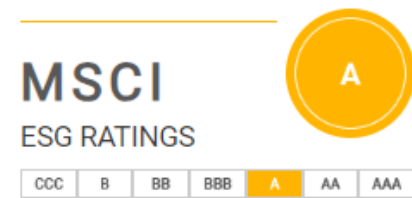
<https://www.msci.com/our-solutions/esg-investing/esg-fund-ratings-climate-search-tool/funds/>

American Funds New Economy Fund;A

(ANEFX)

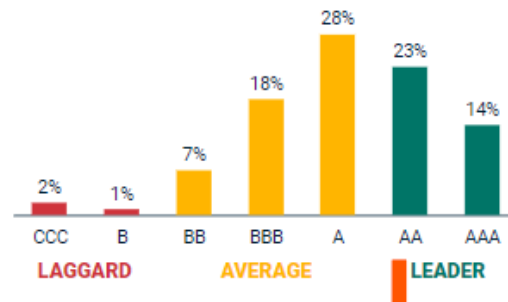
Peer Group: Equity Global
 Domicile: USA
 Holdings as of: September 30, 2023
 As of date: November 26, 2023

Impact of ESG Issues



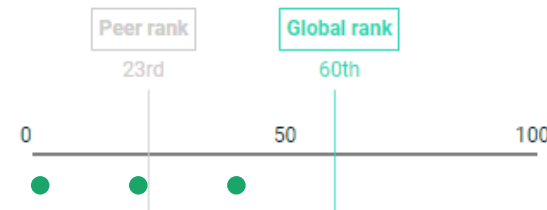
ESG Rating distribution of fund holdings

37% of the fund's holdings receive an MSCI ESG Rating of AAA or AA (ESG Leaders) and 2% receive an MSCI ESG Rating of B or CCC (ESG Laggards).



Peer and global rank

The fund ranks in the 23rd percentile within the Equity Global peer group and in the 60th percentile within the global universe of approximately 34,000 funds in coverage.



Climate Risk and Opportunities

Weighted average carbon intensity

(tCO2e / \$m sales)

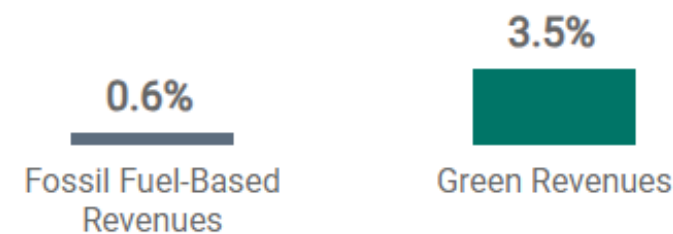
The fund's holdings have low carbon intensity, based on the weighted average carbon emissions per USD million sales.

58.9 tons



Green vs. Fossil Fuel-Based Revenue

We classify 3.5% of the total revenue generated by the fund's holdings as green (e.g. alternative energy) and 0.6% of total revenue as fossil fuel-based (e.g. thermal coal).

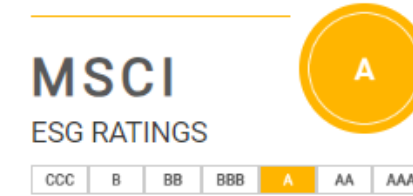


Parnassus Core Equity Fund;Investor

(PRBLX)

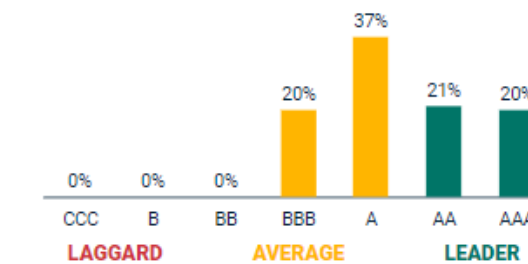
Peer Group: Equity US Income
 Domicile: USA
 Holdings as of: September 30, 2023
 As of date: November 26, 2023

Impact of ESG Issues



ESG Rating distribution of fund holdings

42% of the fund's holdings receive an MSCI ESG Rating of AAA or AA (ESG Leaders) and 0% receive an MSCI ESG Rating of B or CCC (ESG Laggards).



Peer and global rank

The fund ranks in the 89th percentile within the Equity US Income peer group and in the 75th percentile within the global universe of approximately 34,000 funds in coverage.



Climate Risk and Opportunities

Weighted average carbon intensity

(tCO2e / \$m sales)

The fund's holdings have moderate carbon intensity, based on the weighted average carbon emissions per USD million sales.

111.0 tons



Green vs. Fossil Fuel-Based Revenue

We classify 5.8% of the total revenue generated by the fund's holdings as green (e.g. alternative energy) and 0.0% of total revenue as fossil fuel-based (e.g. thermal coal).



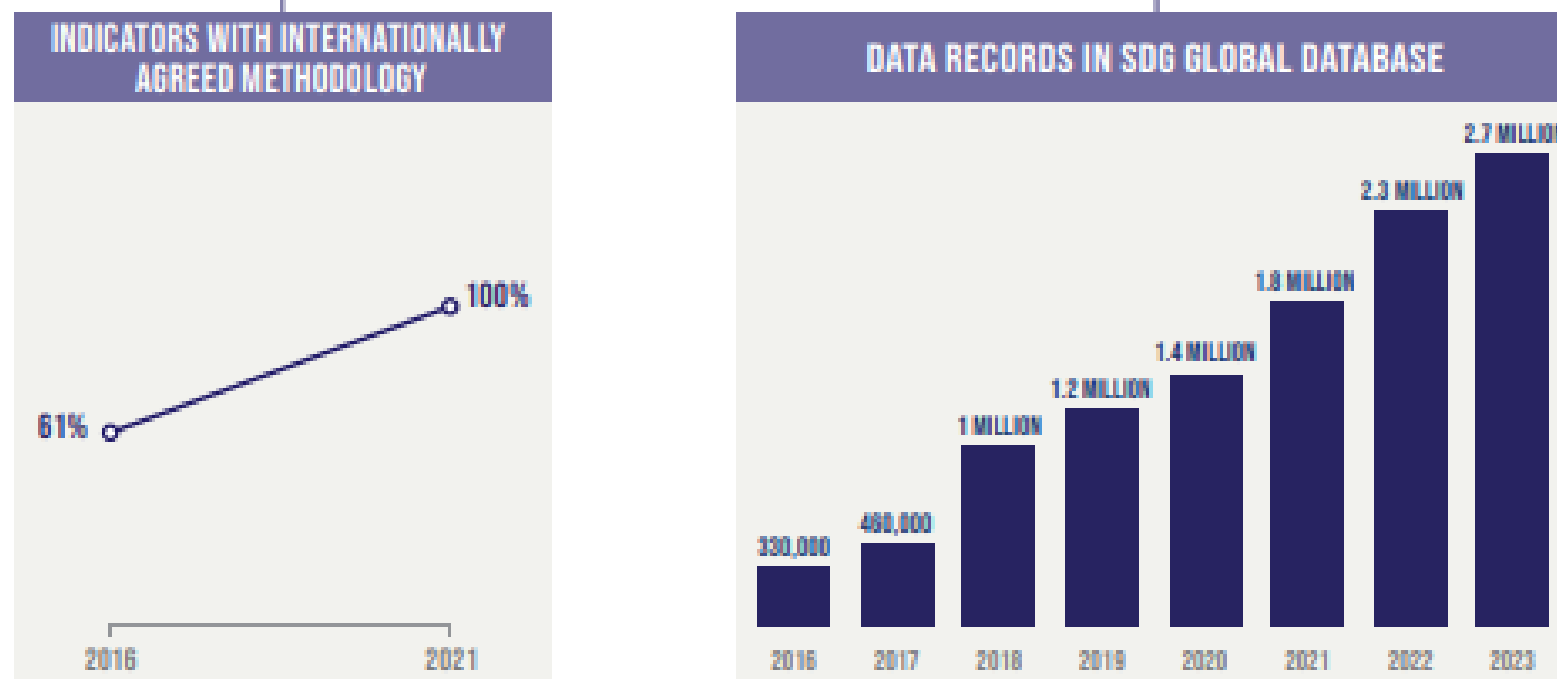
Importance of data: UN Sustainable Development Goals (SDGs)

Data plays a pivotal role in shaping policies and driving meaningful change.



- Investing in improved data infrastructure is crucial in facilitating a rescue plan for both people and the planet.
- With the world grappling with multiple crises in areas such as health, food, energy and climate change, better data is needed to support informed policymaking.
- Need to have efficient monitoring and reporting mechanisms in place, to track progress towards achieving the Sustainable Development Goals (SDGs).
- \$5.4 and \$6.4 trillion annual investment is needed to achieve the UN Sustainable Development Goals by 2030

SIGNIFICANT STRIDES IN SDG DATA AND MONITORING



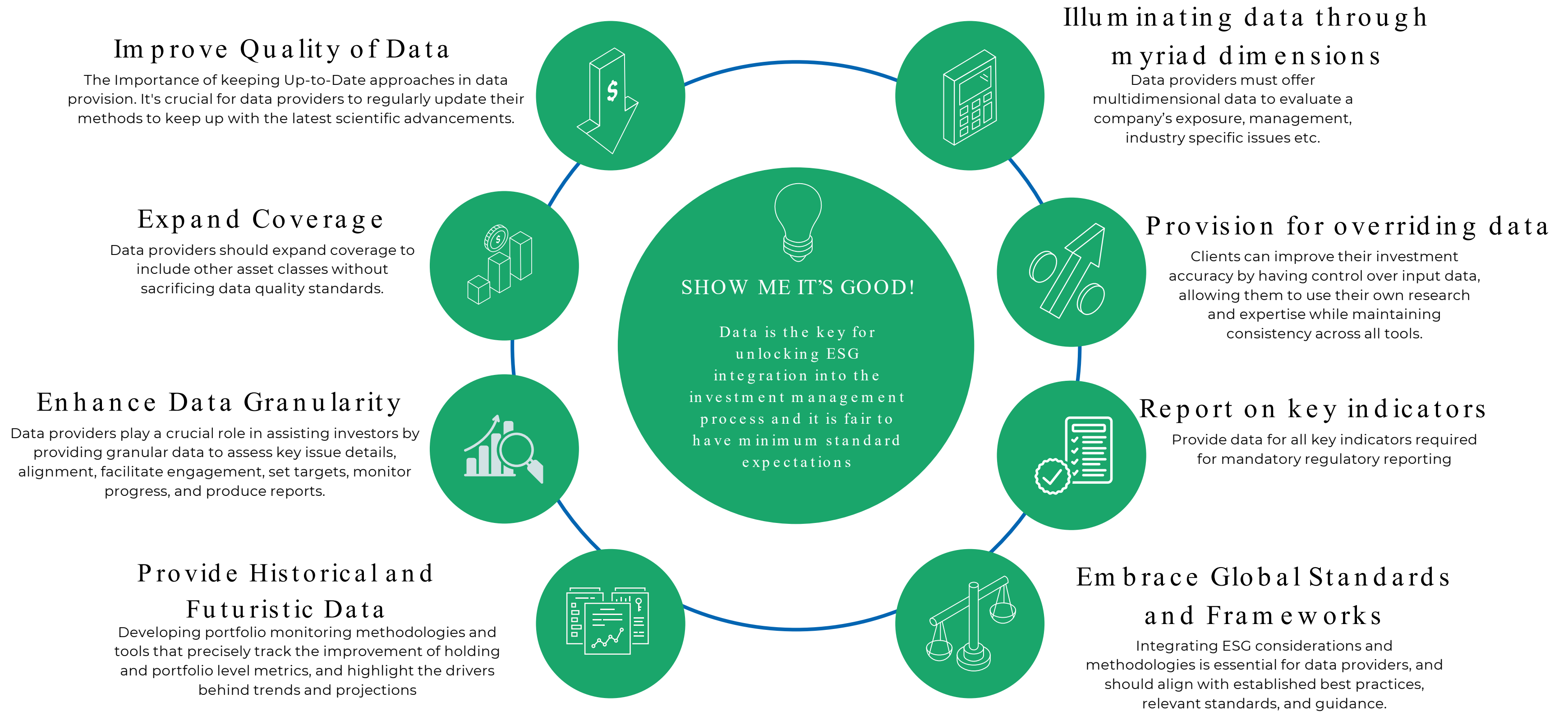
Source: The Sustainable Development Goals Report 2023



ESG Data Challenges



Understanding Investor Data Expectations



Greatest Challenges with Incorporating ESG Data

1. Data consistency

Overcoming lack of consistency in ESG scores

2. Resource intensive

Significant effort required to aggregate, cleanse, interpret and analyze

3. Uneven coverage

Differences in coverage by asset class, region or provider. More focus on NA, EU and Equities

4. Rapid evolution

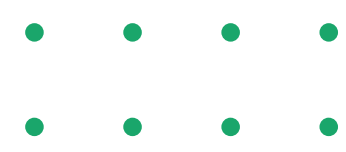
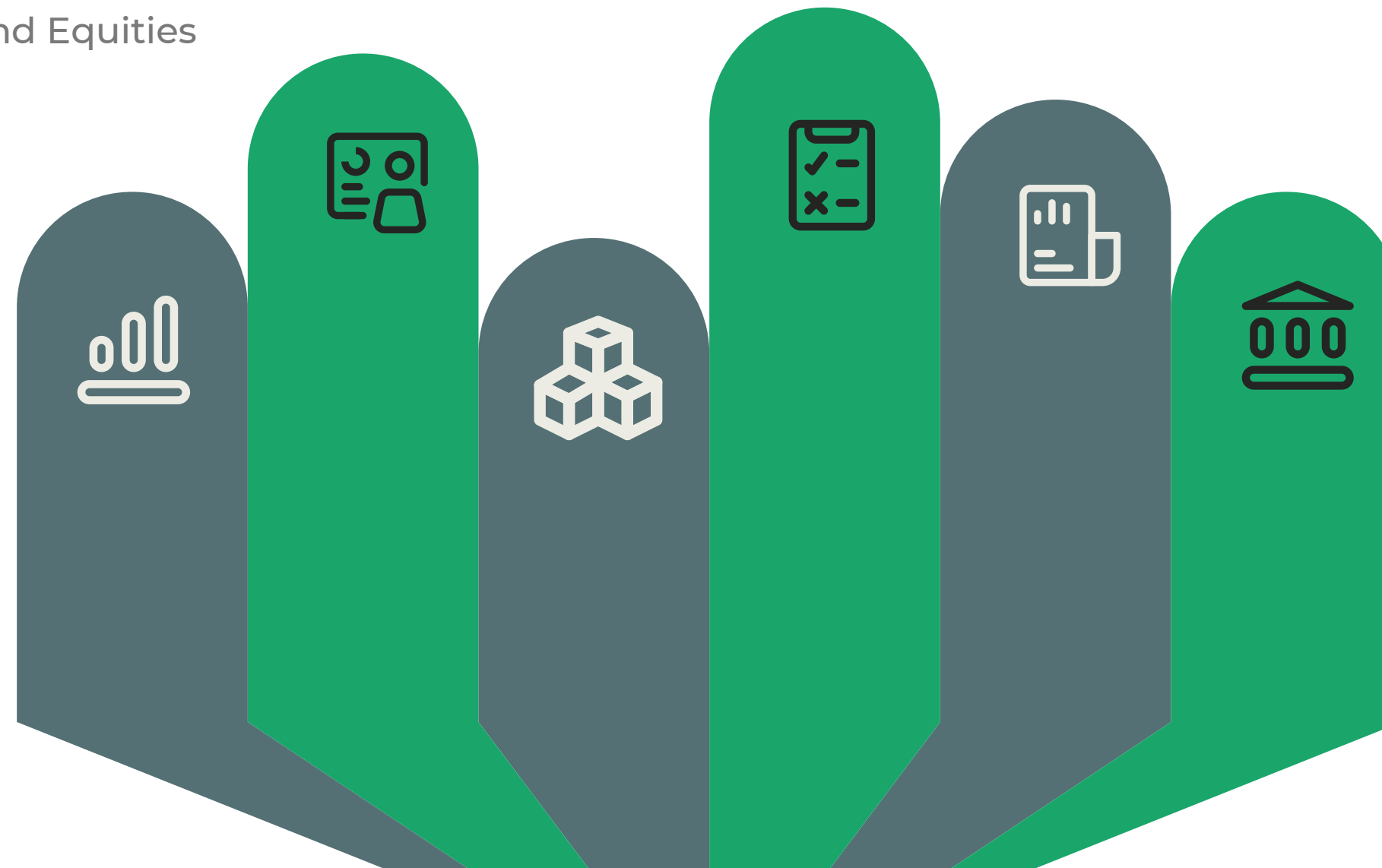
ESG metrics and frameworks are constantly shifting and advancing

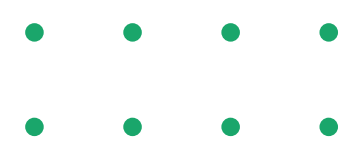
5. Historical data

Backward-looking ESG data may not reflect current or future risks. Forward-looking analysis is limited.

6. Fitment to defined purpose

Alignment with product objectives, client mandates and firm's definitions, standards and principles





Overcoming Data Difficulties



Invest in technology

Developing AI/ML capabilities to analyze unstructured data, identify material ESG factors specific to sectors and companies.



Internal research

Conducting proprietary research, analysis and rating/scoring



Internal Solutions

Building in-house data tools with a focus on capturing alternative data and synthesizing into investment workflows.



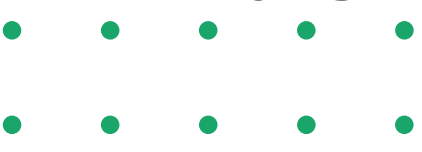
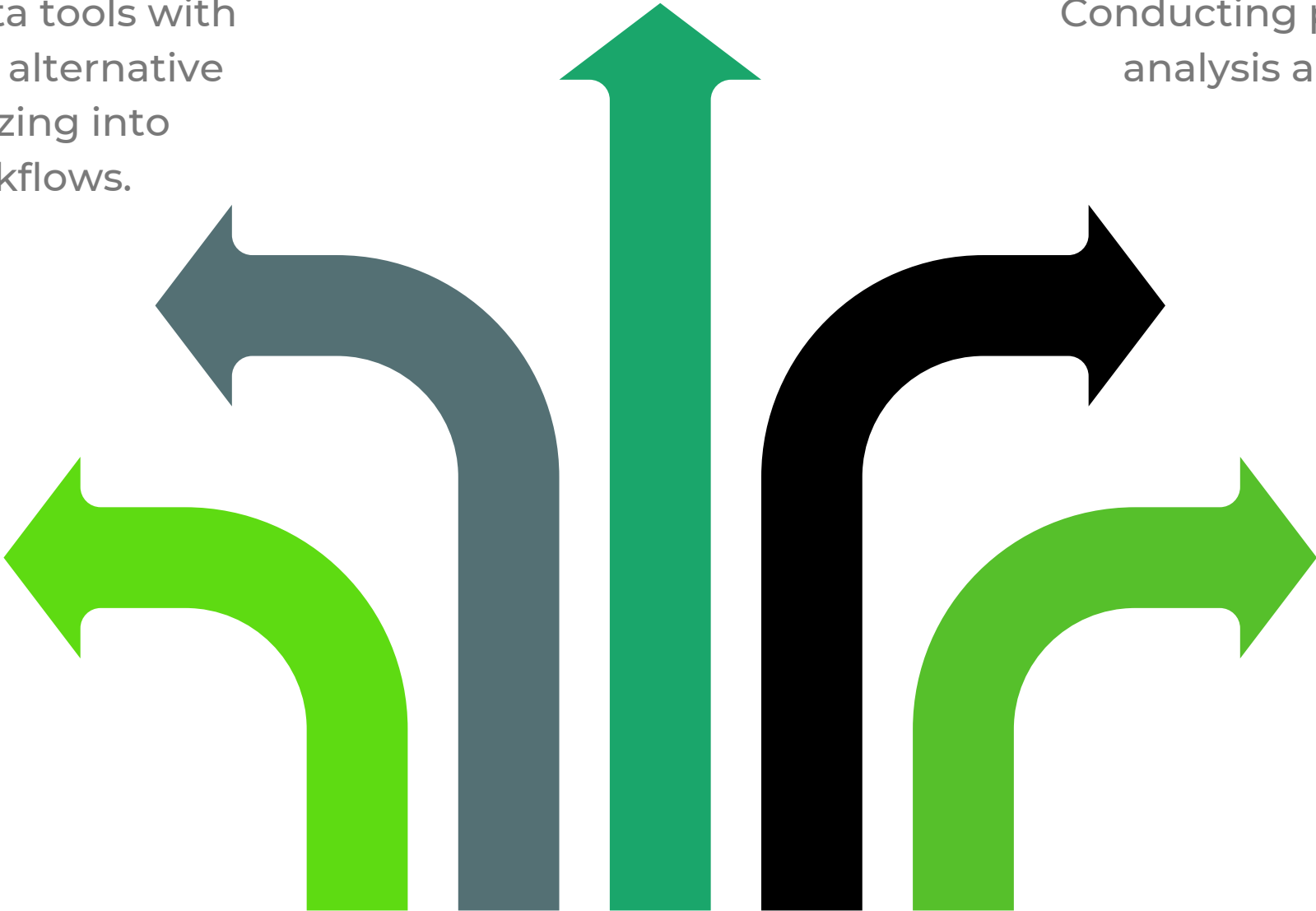
Multiple data sources

Accessing ESG data from multiple sources rather than relying on a single data provider

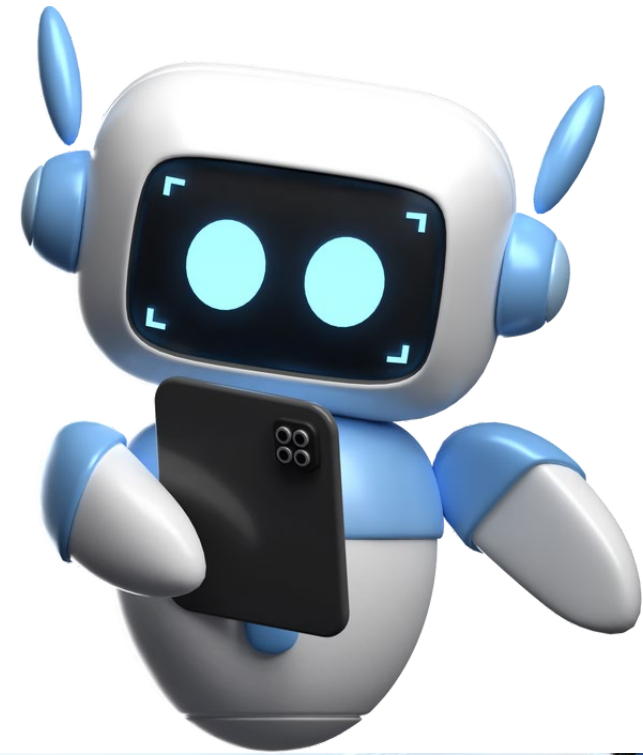


Active engagements

Having direct engagement with companies to get disclosure on financially material ESG metrics



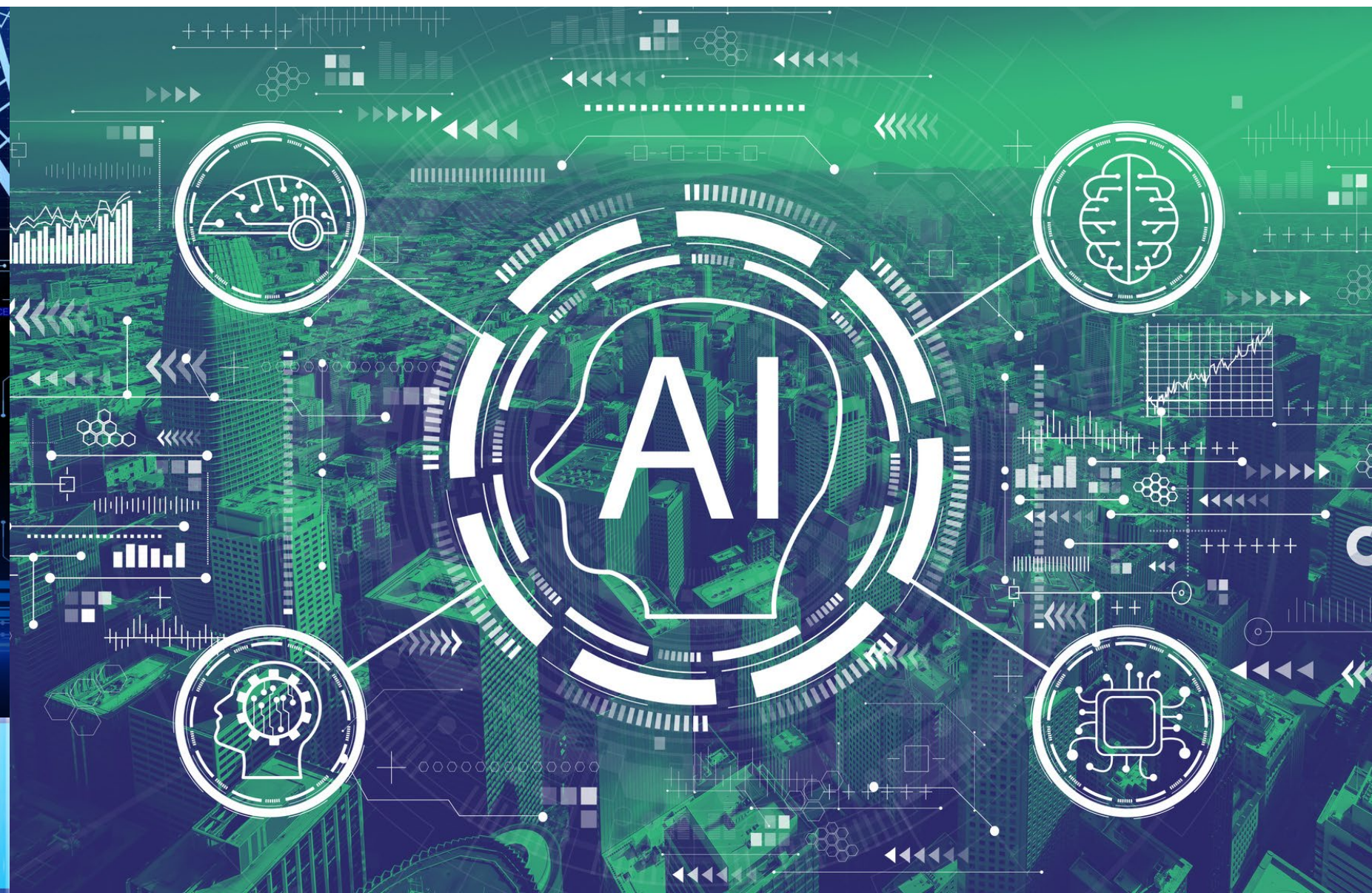
Can AI help?



**MACHINE
LEARNING**

**DATA
MODELLING**

**DATA
SCIENCE**





The AI Landscape



Current State of AI

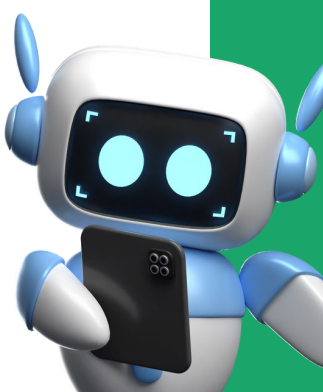
- Advances in deep learning techniques for computer vision, speech recognition, and natural language processing, combined with greater access to data and compute power, are fueling broader AI adoption and building excitement and promise.

AI Trends

- AI is being integrated into various industries and business functions for automation, augmentation of existing processes, discovering new insights, and making intelligent predictions from data.

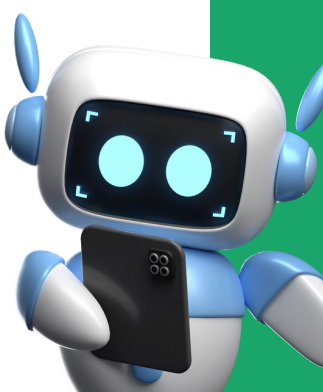
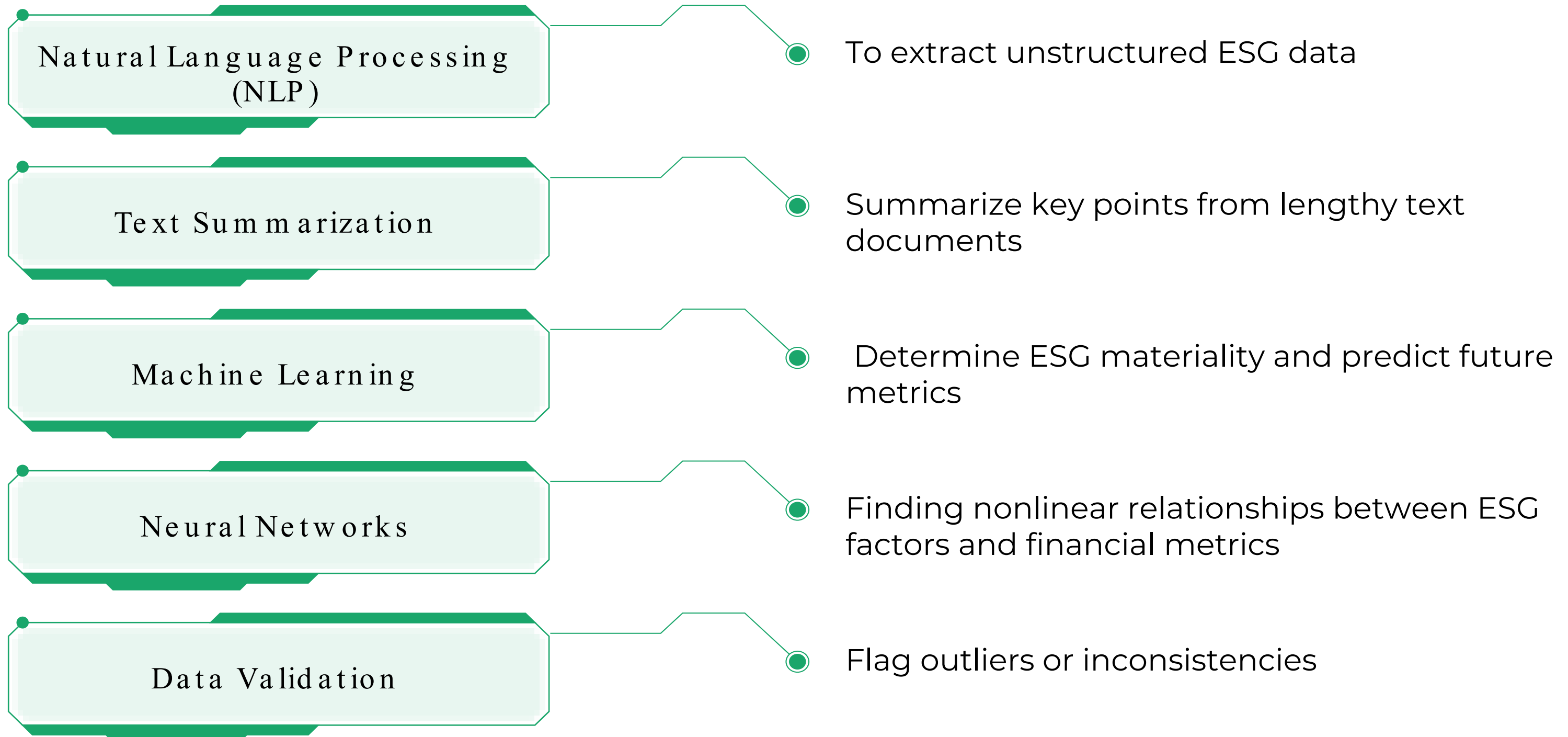
AI in Asset Management

- Predictive Analytics
- Portfolio Optimization
- Risk Modeling
- Trade Execution
- Client Service





AI Tools and Techniques used for Harnessing ESG Data





AI Tools and Techniques used for Harnessing ESG Data (contd.)



Sentiment Analysis

Classify sentiment of unstructured text on ESG topics

Clustering Analysis

Group companies based on similarity of ESG metrics

Weighting Algorithms

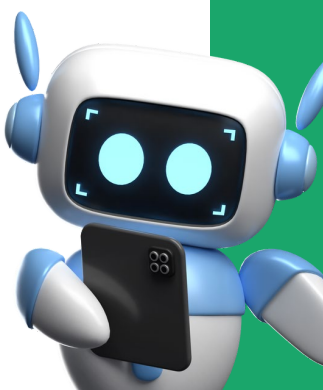
Optimize weighting schemes for ESG factors in scoring models

Forecasting Models

Predictive analytics using ML techniques to estimate future ESG performance

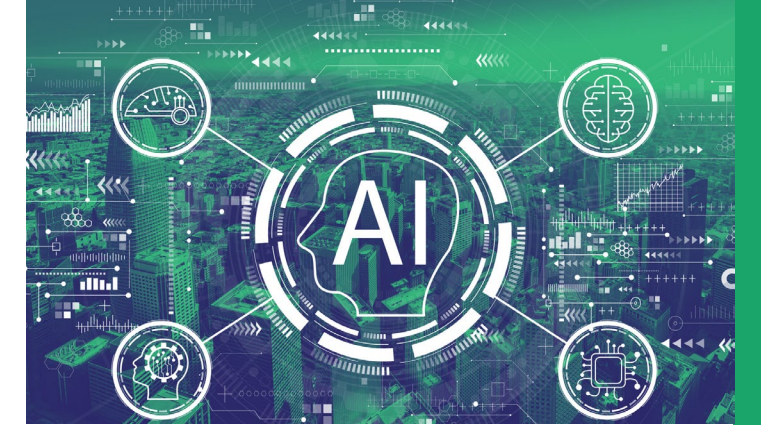
Robotic Process Automation

Automate repetitive ESG data tasks like checking for updates





Using AI to synthesize ESG data



DATA EXTRACTION & ENRICHMENT

- Extract unstructured data
- Summarize text
- Classify sentiments
- Link to companies and locations



DATA INTEGRATION

- Map to structured schema
- Validate and assign missing values
- Incorporate alternate datasets



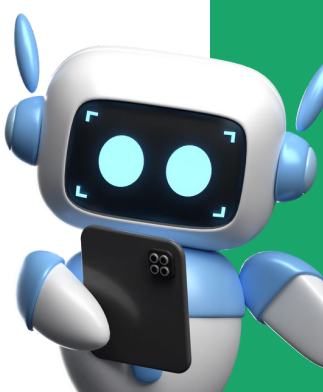
DATA ANALYSIS

- Identify key ESG themes
- Predict future metrics based on historical patterns
- Cluster companies by ESG performance
- Summarize key ESG metrics and events for companies



BUSINESS INTELLIGENCE

- Create interactive dashboards
- Generate summary report of key ESG insights
- Build notifications to view ESG alerts and data





Laws and Regulations Governing Use of AI in Asset Management



SEC regulations

The SEC does not have specific AI regulations but may scrutinize false or misleading claims about AI in investments. AI transparency and explainability is encouraged.



Investment Advisers Act

The SEC requires firms to establish policies to prevent violations of securities laws by algorithms and AI recommendations.



AI model risk management

Regulatory guidance indicates firms should actively govern, test, and monitor AI models to mitigate risks. Documentation and explainability are encouraged.



FTC - Truth in Advertising laws

The FTC prohibits false advertising and may examine asset managers' marketing claims about the use and benefits of AI.



FINRA regulations

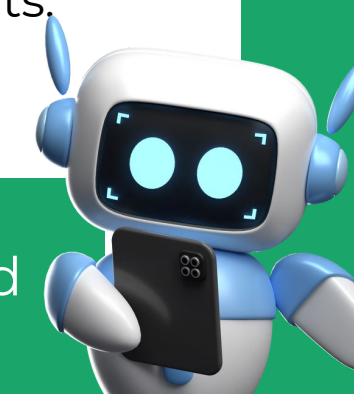
AI used for automation of tasks like trading or portfolio management must abide by FINRA rules of supervision, surveillance and cybersecurity.



EU GDPR compliance

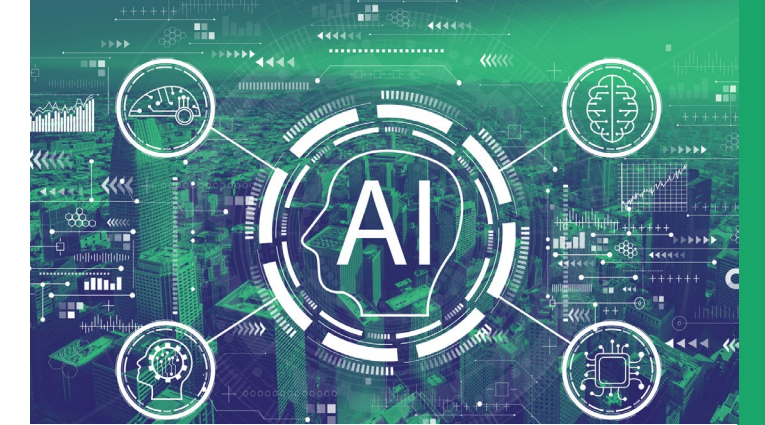
Asset managers operating in the EU must ensure AI systems comply with GDPR data privacy and consent requirements.

While AI-specific financial regulations are still evolving, existing laws around transparency, fairness, safety and human role would apply to AI use in asset management. Regulatory guidance also emphasizes the principle of ethics in AI.





AI Requires Dynamic Laws



The US White House signed an executive order on October 30, 2023, addressing labor issues related to artificial intelligence (AI). The order calls for a report on AI's potential impact on the labor market and recommends best practices to minimize negative effects and maximize benefits for workers regarding job displacement and labor standards.

The EU AI Act takes a risk-based approach and categorises AI systems into four risk levels: minimal or no risk, limited risk, high risk and unacceptable risk. Unacceptable risk AI systems will be strictly prohibited, with obligations then tapering based on risk level.

WH.GOV



OCTOBER 30, 2023

FACT SHEET: President Biden Issues Executive Order on Safe, Secure, and Trustworthy Artificial Intelligence

BRIEFING ROOM
STATEMENTS AND RELEASES

Today, President Biden is issuing a landmark Executive Order to ensure that America leads the way in seizing the promise and managing the risks of artificial intelligence (AI). The Executive Order establishes new standards for AI safety and security, protects Americans' privacy, advances equity and civil rights, stands up for consumers and workers, promotes innovation and competition, advances American leadership around the world, and more.

Source: <https://www.whitehouse.gov/briefing-room/statements-releases/2023/10/30/fact-sheet-president-biden-issues-executive-order-on-safe-secure-and-trustworthy-artificial-intelligence/>

News
European Parliament

Headlines / Society / EU AI Act: first regulation on artificial intelligence

EU AI Act: first regulation on artificial intelligence

Society Updated: 14-06-2023 - 14:06
Created: 08-06-2023 - 11:40

The use of artificial intelligence in the EU will be regulated by the AI Act, the world's first comprehensive AI law. Find out how it will protect you.

As part of its [digital strategy](#), the EU wants to regulate artificial intelligence (AI) to ensure better conditions for the development and use of this innovative technology. [AI can create many benefits](#), such as better healthcare, safer and cleaner transport, more efficient manufacturing, and cheaper and more sustainable energy.

In April 2021, the European Commission proposed the first EU regulatory framework for AI. It says that AI systems that can be used in different applications are analysed and classified according to the risk they pose to users. The different risk levels will mean more or less regulation. Once approved, these will be the world's first rules on AI.

[Learn more about what artificial intelligence is and how it is used](#)

What Parliament wants in AI legislation

[Parliament's priority](#) is to make sure that AI systems used in the EU are safe, transparent, traceable, non-discriminatory and environmentally friendly. AI systems should be overseen by people, rather than by automation, to prevent harmful outcomes.

Parliament also wants to establish a technology-neutral, uniform definition for AI that could be applied to future AI systems.



This illustration of artificial intelligence has in fact been generated by AI

[Learn more about Parliament's work on AI and its vision for AI's future](#)

AI Act: different rules for different risk levels

The new rules establish obligations for providers and users depending on the level of risk from artificial intelligence. If many AI systems pose minimal risk, they need to be assessed.

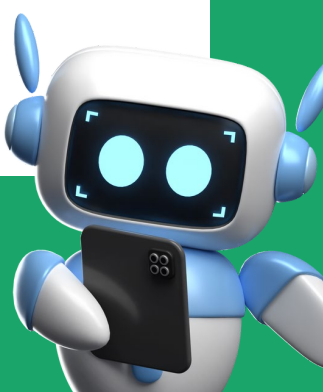
Unacceptable risk

Unacceptable risk AI systems are systems considered a threat to people and will be banned. They include:

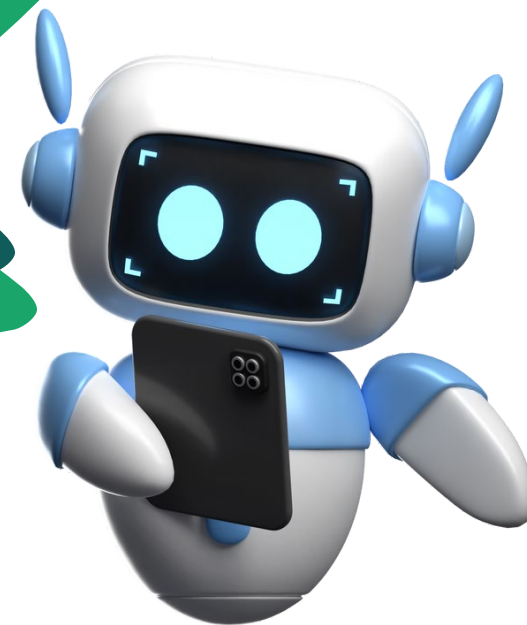
- Cognitive behavioural manipulation of people or specific vulnerable groups: for example voice-activated toys that encourage dangerous behaviour in children
- Social scoring: classifying people based on behaviour, socio-economic status or personal characteristics
- Real-time and remote biometric identification systems, such as facial recognition

Source: <https://www.europarl.europa.eu/news/en/headlines/society/20230601STO93804/eu-ai-act-first-regulation-on-artificial-intelligence>

Governments should not rush with a "comprehensive" law that might become outdated quickly.



Are you ready to manage me or be managed?



»» What do workers and employers think about AI in the workplace?

Workers

are worried about **job loss** due to AI in the next 10 years



in finance

63%



- New skills are required
- Employers should invest in retraining or upskilling
- Individuals should invest in learning

Source: Lane, M., M. Williams and S. Broecke (2023), "The impact of AI on the workplace: Main findings from the OECD AI surveys of employers and workers", OECD Social, Employment and Migration Working Papers, No. 288, OECD Publishing, Paris, <https://doi.org/10.1787/ea0a0fe1-en>.



Learning Resources for ESG and AI

- PRI Academy: [Responsible Investment Courses](#)
- CISI: [Sustainable and Responsible Investment](#)
- FDP Institute by CAIA: [FDP Charter](#)



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Investing in Asset Backed Securities Using Data Science

Q & A

CAIA Association's 10 Lessons in Finance 2023

Lesson 10
Investing in Asset Backed Securities using Data Science

December 13
4PM IST | 6:30pm HKT/SGT
7:30pm JST/KST | 9:30pm AEST


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