



**Webinar**

# Leveraging Large Language Models in Finance

Welcome

We will begin promptly at 11 AM ET.

If you are unable to hear the speakers, please let us know in the chat box. You may enter your questions in the Q&A, we will address them at the end of the presentation. You can find a copy of the slide deck and recording of this webinar: [www.fdpinstitute.org/webinars](http://www.fdpinstitute.org/webinars)



# Financial Data Professional Institute

FDP Institute provides world class training and education to financial professionals to meet the accelerating needs of digital transformation in the industry.



# Introductions



Avi Patel, CAIA, FDP  
Head of Marketing &  
Data Science,  
Fulton Bank



Raul Salles de Padua  
Founder & Principal  
Data Scientist,  
Quod Analytics



Dr. Hossein Kazemi, CFA  
Senior Advisor,  
CAIA Association &  
FDP Institute

Today's Topic:

**Leveraging Large Language Models  
(LLMs) in Finance**

# Leveraging Large Language Models (LLMs) in Finance

---



Avi Patel, FDP, CAIA



Raul Salles de Padua

# Contact info & resources



Avi Patel:

Email: [avipatel68@gmail.com](mailto:avipatel68@gmail.com)

LinkedIn: <https://www.linkedin.com/in/avipatel/>

YouTube: <https://www.youtube.com/@AviPatel68>

Github: <https://github.com/mktaop>

Most recent research, 'Word Embeddings for Banking':  
<https://arxiv.org/abs/2306.01807>



Raul Salles de Padua:

Email: [raul.padua@iese.net](mailto:raul.padua@iese.net)

LinkedIn: <https://www.linkedin.com/in/raulpadua/>

YouTube: <https://www.youtube.com/@sallespadua>

Github: <https://github.com/raul-padua>

HF Spaces: <https://huggingface.co/raul-padua>

Most recent research, 'GPT-3 Models Are Few Shot Financial Reasoners': <https://arxiv.org/abs/2307.13617>

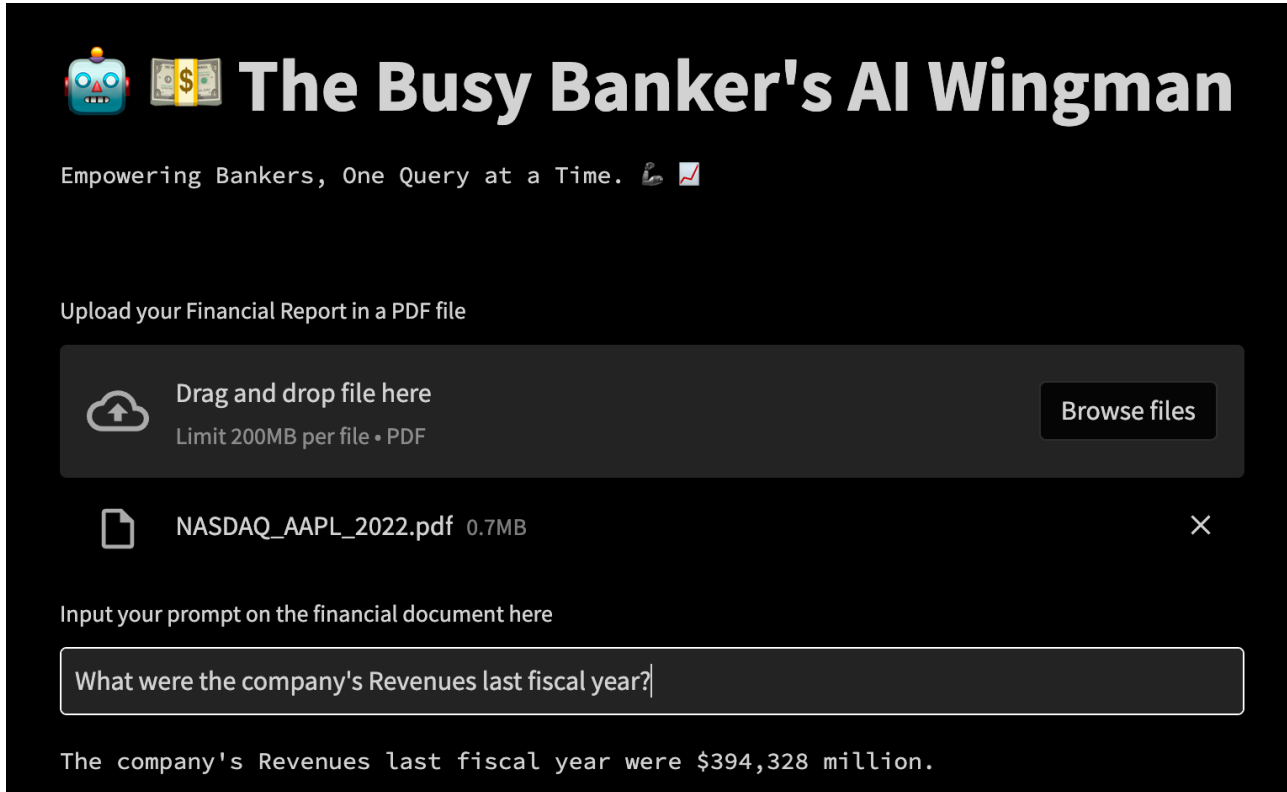
# Agenda



1. Build up to Large Language Models (LLMs)
2. LLMs use cases and lifecycle
3. Prompt Engineering & Configuration Parameters
4. MLOps in GenAI Prompt Engineered Systems



# Agenda

1. Build up to Large Language Models (LLMs)
2. High-level overview in the Transformers architecture
3. LLMs use cases and lifecycle
4. Prompt Engineering & Configuration Parameters


# Real world application with financial documents




  **The Busy Banker's AI Wingman**

Empowering Bankers, One Query at a Time.  

Upload your Financial Report in a PDF file

 Drag and drop file here  
Limit 200MB per file • PDF Browse files

 NASDAQ\_AAPL\_2022.pdf 0.7MB ✕

Input your prompt on the financial document here

What were the company's Revenues last fiscal year?

The company's Revenues last fiscal year were \$394,328 million.



# Build up to LLMs- Vector Space Models

From static embeddings to contextual embeddings ...on large corpora...but fail to draw out the domain-specific relationship/semantics

Couple of results from word embeddings experimentation from my paper

Table 4: Evaluation of Models

Model	Dimensions	Spearman Correlation
<b>Derived Embeddings</b>		
LSA <sup>1</sup>	100	0.44
LSA	500	0.49
LSA + Autoencoder	300	0.51
GloVe	100	0.32
GloVe	300	0.42
Word2Vec	300	0.33
LSTM	300	0.26
<b>Embeddings Lookup</b>		
GloVe	300	0.41
Word2Vec	300	0.30
BERT	768	0.27
ADA-002	1536	0.34

<sup>1</sup> Baseline model/benchmark

Table 5: Clustering results

Word 1	Word 2	Model 1	Model 2	Model 3	Model 4
home	equity	1	0	0	0
credit	report	1	1	0	0
credit	card	0	0	0	1
identity	theft	1	1	0	0
fair	credit	1	0	0	0
reporting	act	1	1	0	1
account	number	1	1	0	0
wells	fargo	1	0	0	0
credit	score	0	1	0	0
bank	american	1	0	0	0
inaccurate	information	1	0	0	0
credit	bureau	1	1	0	0
collection	agency	1	0	1	0
third	party	1	1	0	0
checking	account	0	1	1	0
please	remove	1	0	0	0
late	payments	0	0	0	0
debt	collection	1	0	0	0
bank	account	0	0	0	1
late	payment	0	0	0	0
interest	rate	1	1	0	1
payment	history	0	1	0	0
late	fees	0	0	0	0
home	loan	1	0	0	0
bank	branch	1	1	0	0
Accuracy (%)		68%	44%	8%	16%

Table:

Model 1 LSA+Autoencoder

Model 2 BERT

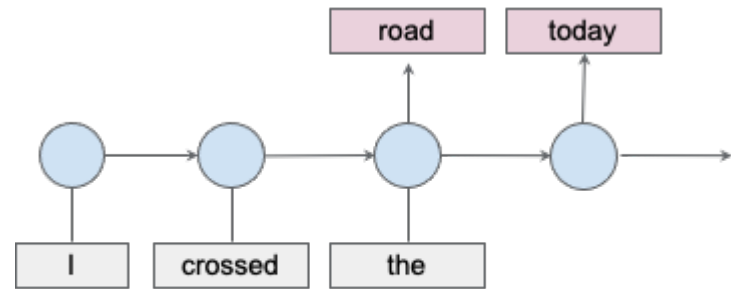
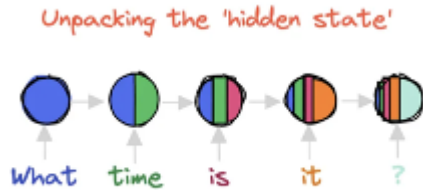
Model 3 ADA

Model 4 GloVe 300d (pretrained word vectors)

# Build up to LLMs- RNN Architecture

For many years, language processing was done with recurrent neural networks. Predicting each token is based on the most recent word plus the hidden state of the past. Two key problems with this:

- Not parallelizable
- Not good at long range word associations since they weigh recent words more highly

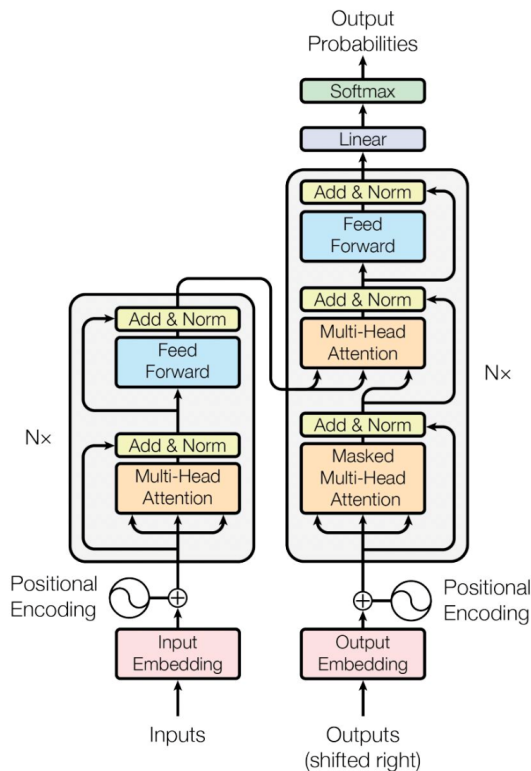


*Simplified LSTM Architecture*

# Build up to LLMs- Transformers: Attention is all you need

## Encoder

Encodes inputs  
("prompts") with  
sequences contextual  
understanding  
E.g. Bert: MLM, PNS



## Decoder

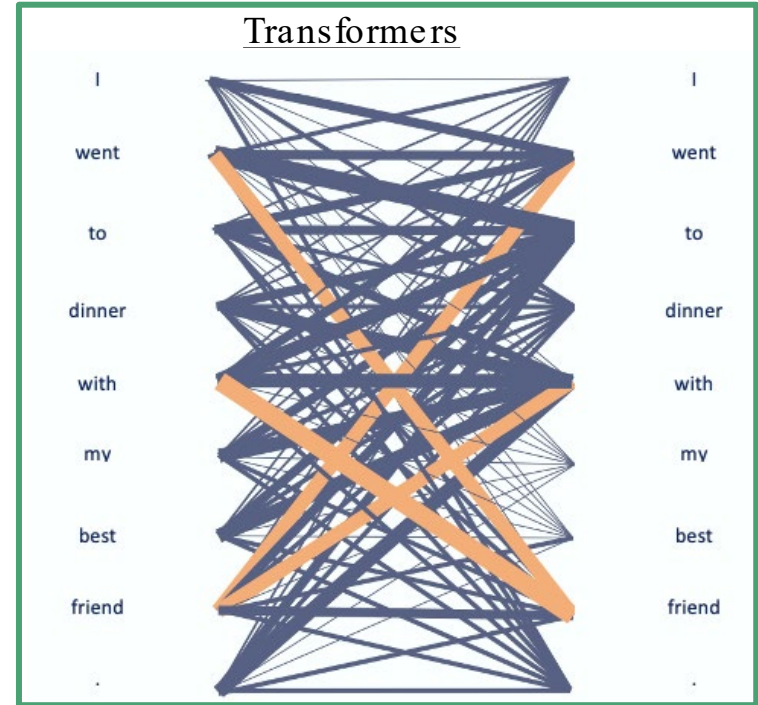
Takes in new tokens  
and **generates** new  
tokens  
E.g. GPT-3: Predict  
next token, recursive

# Build up to LLMs- Transformers: Attention is all you need..Learn context for each combination of words.

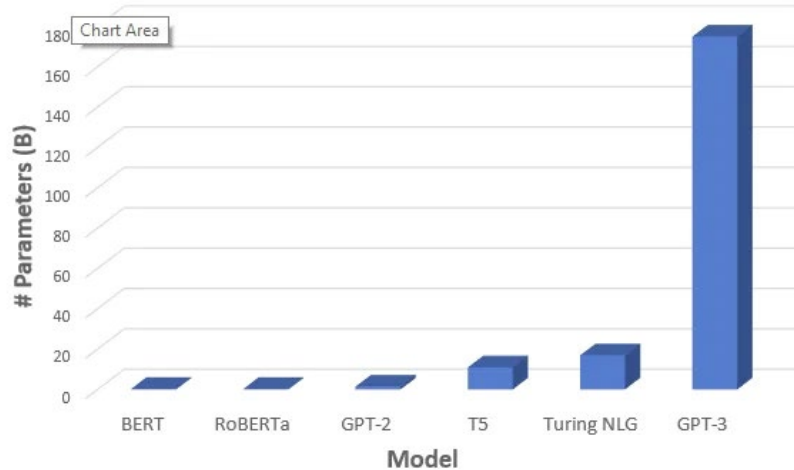
Typical RNN



Transformers



# Build up to LLMs- Size Matters



GPT-3 by far was the largest model, in 2020

Source: <https://towardsdatascience.com/gpt-3-the-new-mighty-language-model-from-openai-a74fb53346f/>

## Large Language Models are becoming very large indeed

### Small models (<= 100b parameters)



### Large models (>100b parameters)

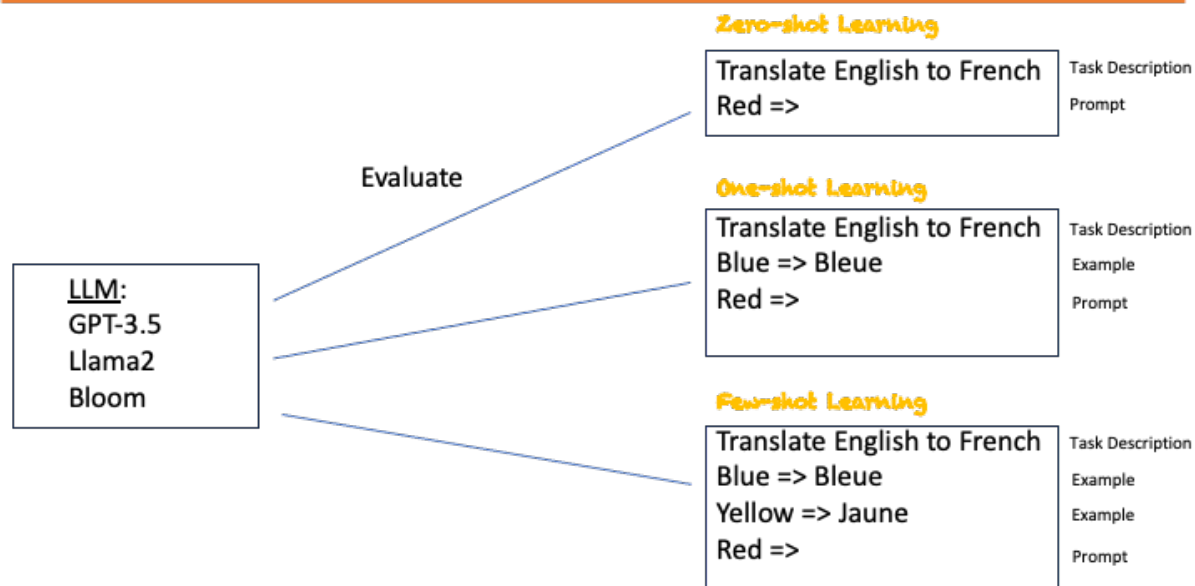


Since then, just an explosion in scaling

Source: <https://the.lowdown.momentum.asia/the-emergence-of-large-language-models-llms/>

That's how we got to LLMs, scale and architecture. An emergent property of these LLMs is “in-context” learning, which was not expected. They can complete tasks that they were not explicitly trained on!

## In-Context Learning



Allows us to skip the time and \$ required for fine-tuning. *Using the same LLM, we can perform multiple tasks.*

# Agenda

1. Build up to Large Language Models (LLMs)
2. LLMs use cases and lifecycle
3. Prompt Engineering & Configuration Parameters
4. MLOps in GenAI Prompt Engineered Systems

# Leverage LLMs to perform tasks using your domain knowledge

Text  
Summarization



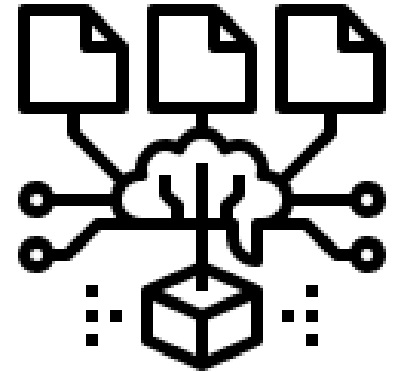
Question  
Answering



Machine  
Translation

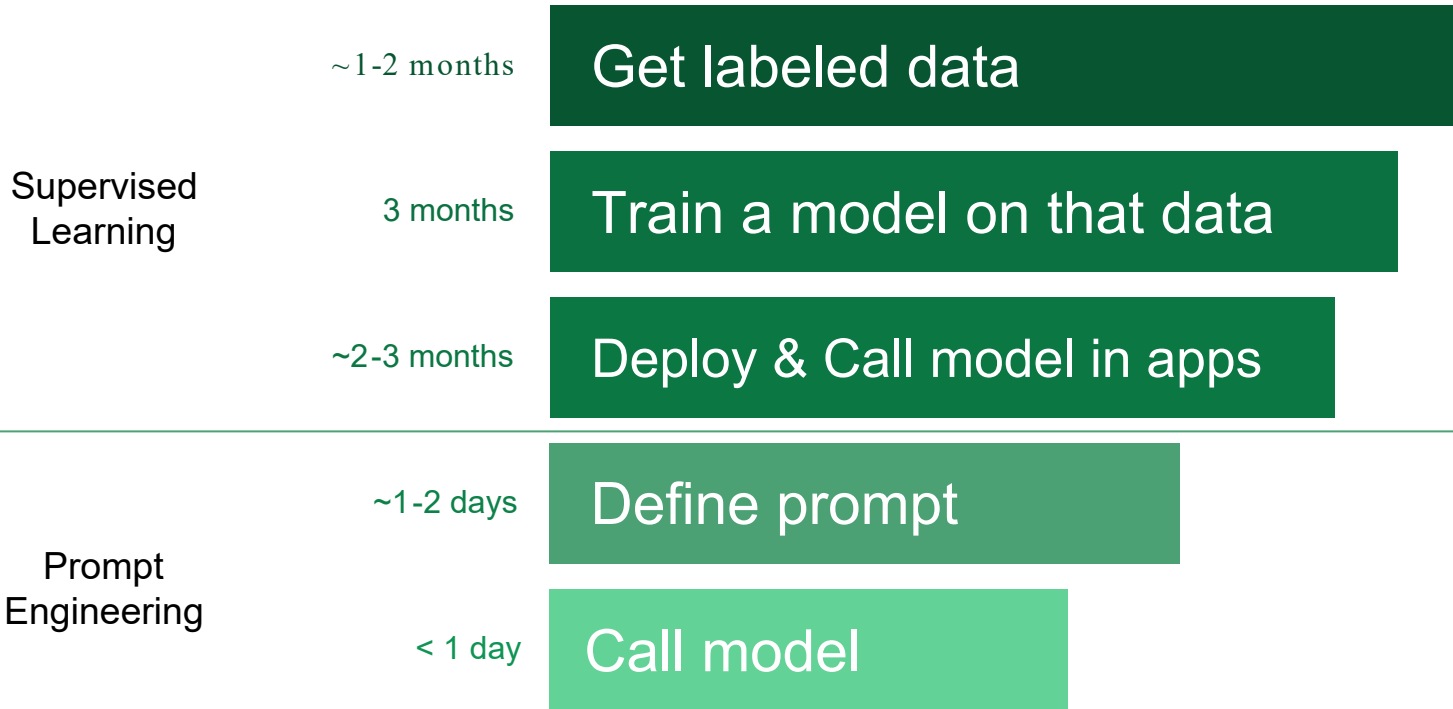


EDA - Model Build  
w/ Prompts

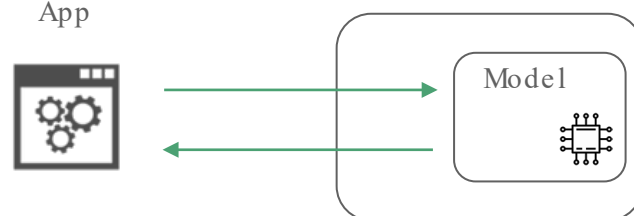
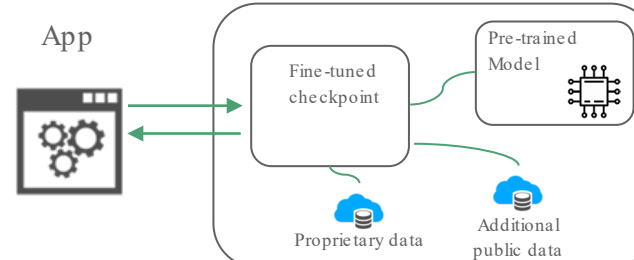
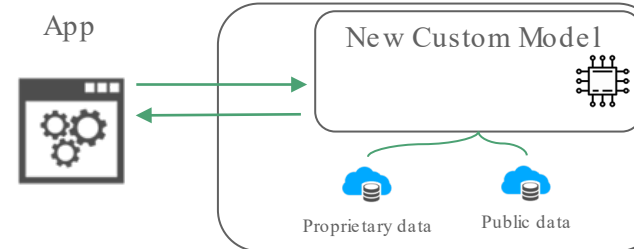




# Disrupting for better, also into AI development?



# There are mainly three ways to leverage adoption of LLMs' Gen AI capabilities...

Approach	How to...		Effort/ Cost
<b>1. Prompt Engineering</b>	<ul style="list-style-type: none"><li>Commercial/ Open Source <b>API calls</b></li><li>Instruct LLM through <b>prompts</b> to pass <b>role and context</b></li><li>In-Context prompts: <b>zero to few-shot</b></li></ul>		Low
<b>2. Fine-tuning</b>	<ul style="list-style-type: none"><li><b>Instruction-led fine-tuning</b> of pre-trained LLM with additional examples related to the task</li></ul>		Costly
<b>3. Build your own</b>	<ul style="list-style-type: none"><li><b>Create and Train</b> a new model from scratch</li></ul>		Very Costly

# ... as they are setting stones within LLMOps lifecycle

## Scope & Constraints

- Define application & Use case

## Model Selection

- Choose model
  - **pretrained**
  - build your own pretrained model

## Tailor your model

- **Prompt Engineering**
- **Fine-tuning**
- Align with human feedback

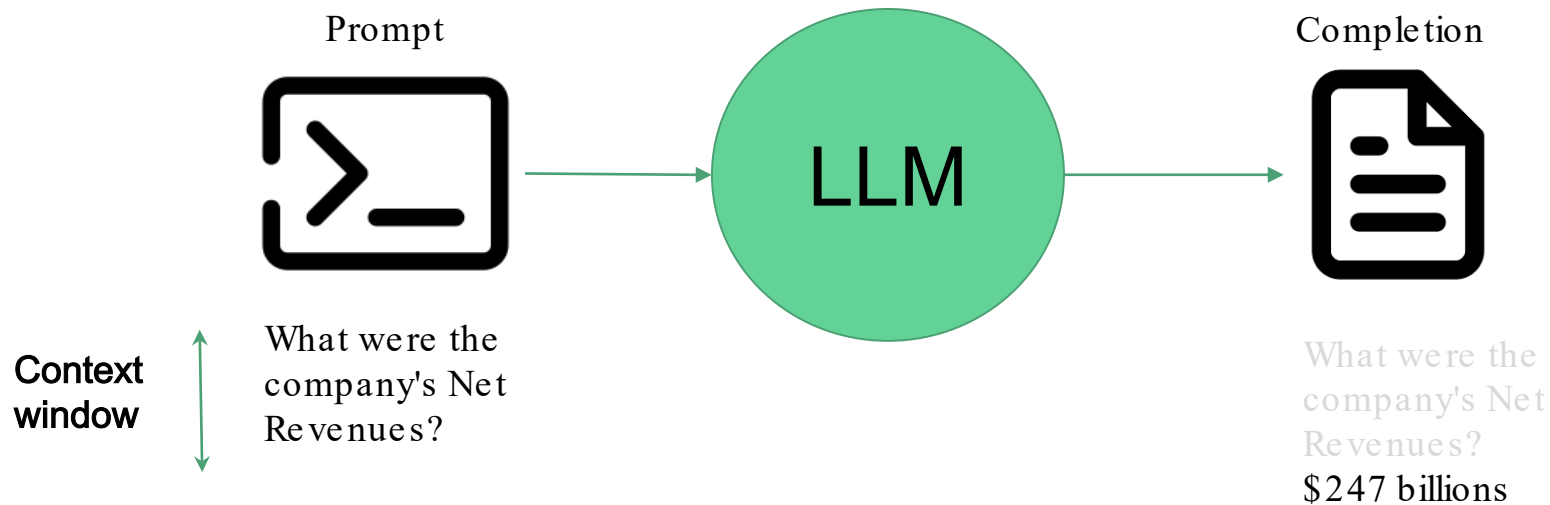
## Deploy into apps integration

- Deploy for inference
- Build LLM application
- Monitor

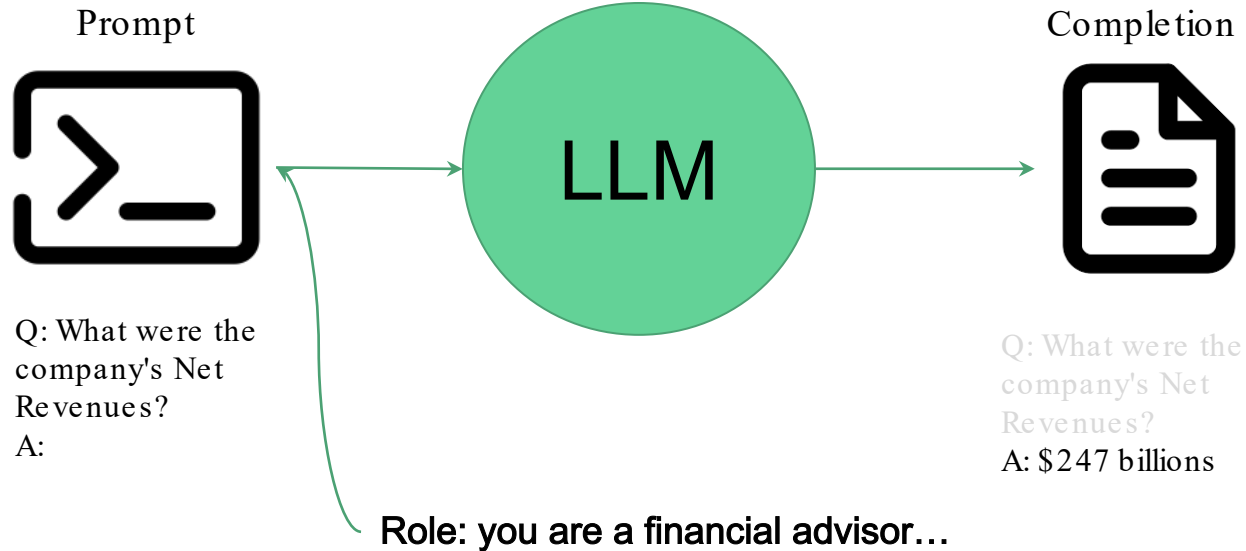
# Agenda

1. Build up to Large Language Models (LLMs)
2. LLMs use cases and lifecycle
3. Prompt Engineering & LLM's instruction led finetuning
4. MLOps in GenAI Prompt Engineered Systems

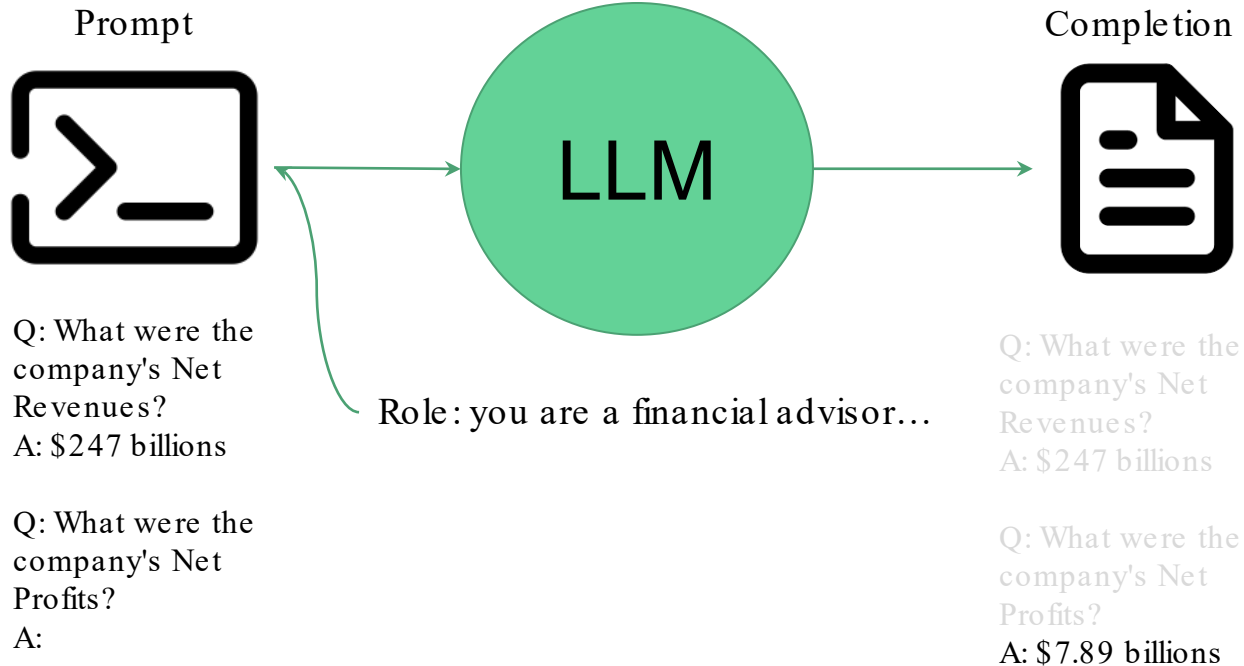
# What is prompt engineering?



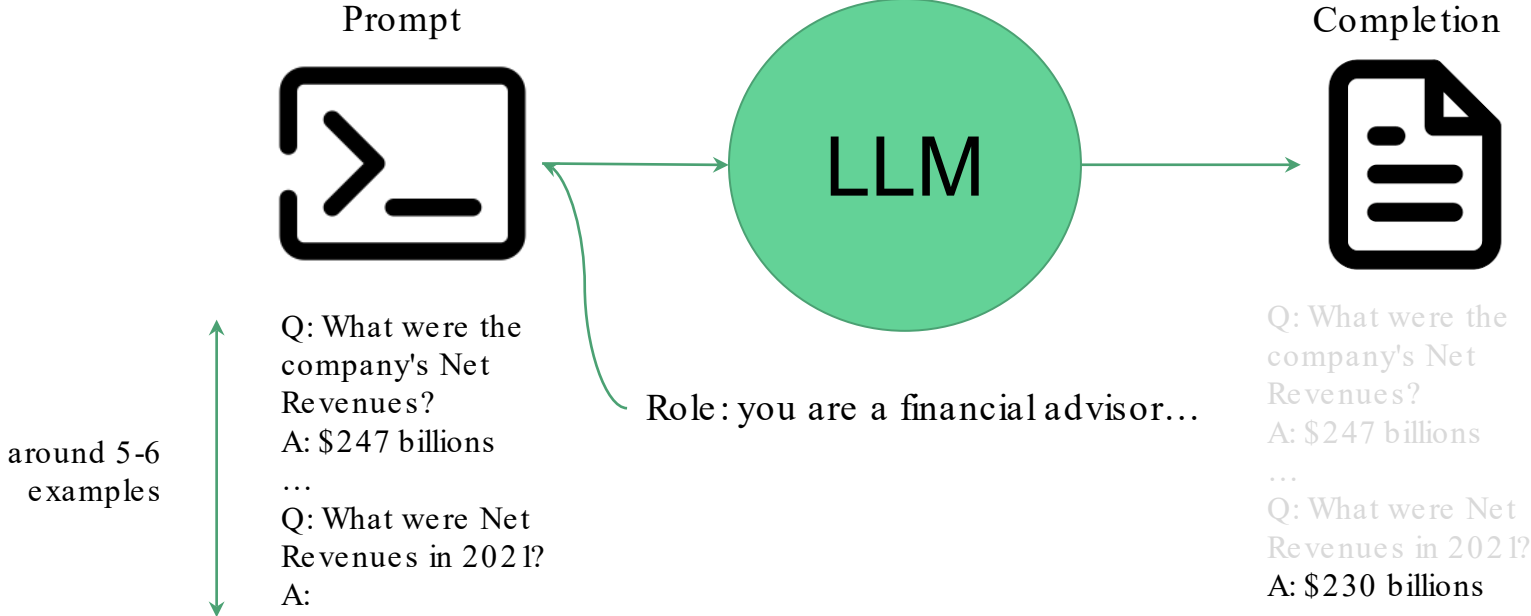
# Zero-shot prompt engineering



# One-shot prompt engineering

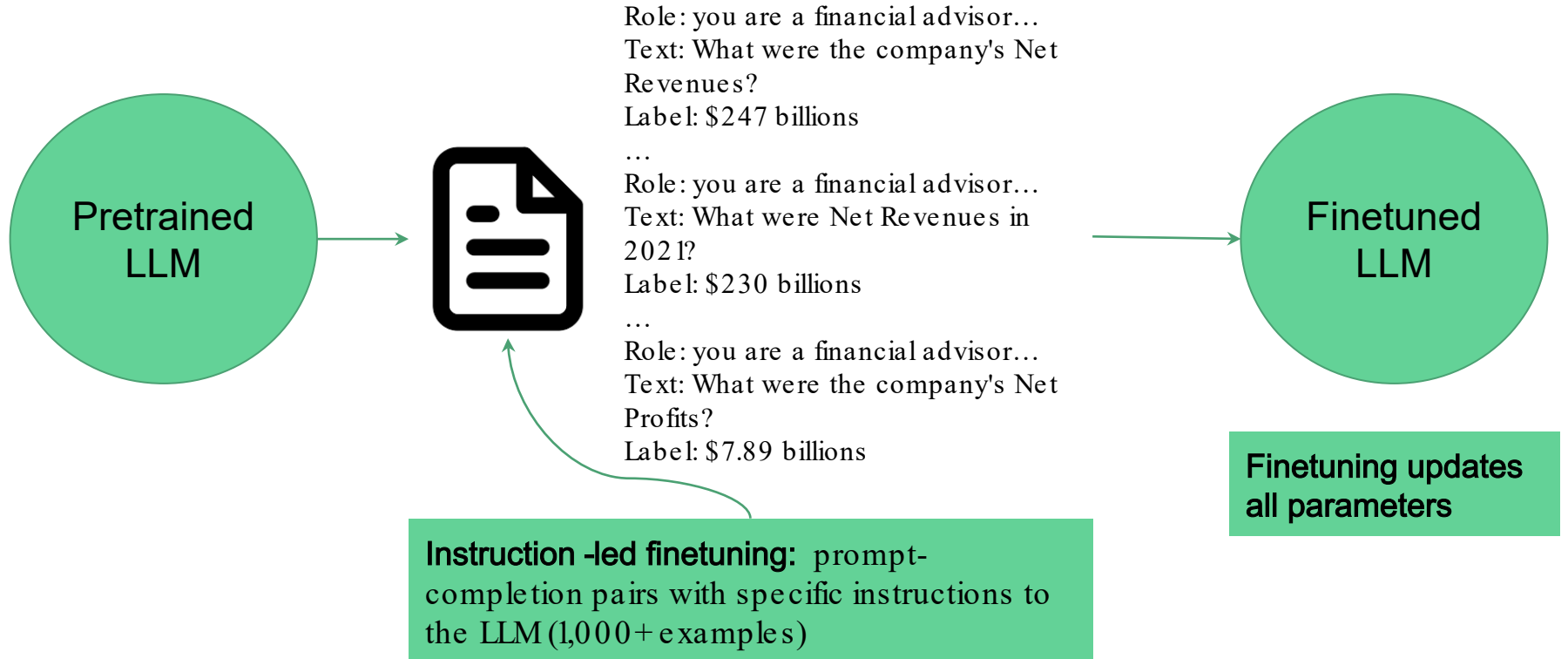


# Few-shot prompt engineering





# Fine-tuning a pretrained model with instruction



# Sample prompts in instruction-led fine-tuning

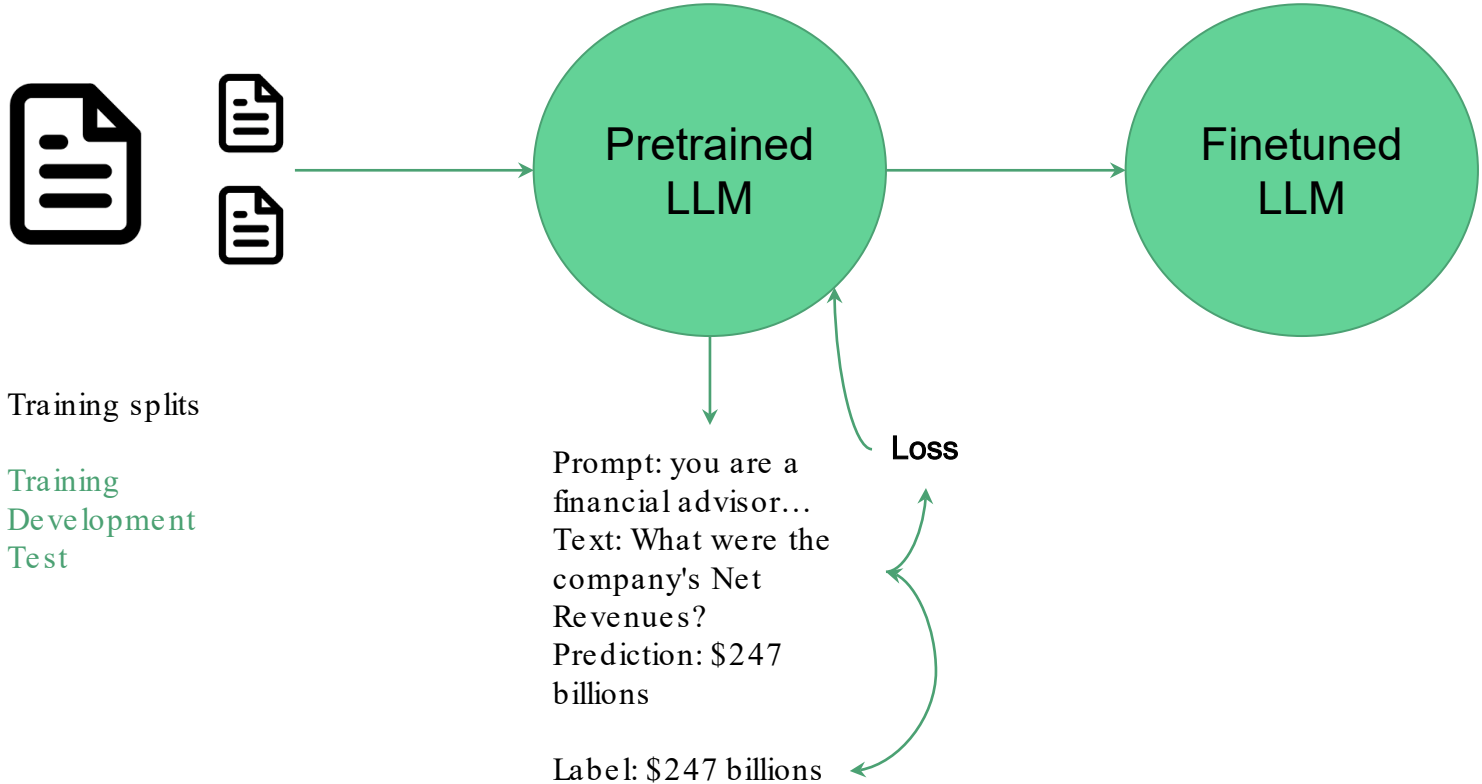
## Classification / Sentiment Analysis

```
"Given the following news article:\n{{news_article}}\npredict the associated sentiment (positive, neutral, and negative)"
```

## Agent: Question Answering

```
""You are an excellent document analyst specialized in the financial markets and industry.\nYou are great at performing the task queried in the prompt in a straightforward and easy to understand manner.\nYou answer the prompts always in English, translating from the document if it's not written in English language.\nIf the query is out of scope from the document answer back with {{out_scope}}.\nHere is the prompted query:\n {{prompt}}""
```

# LLMs' finetuning process



# How to bring this to life in your organization?

- Sell the art of the possible to generate use-case(s) from the business line folks
  - Start with an use-case with lowest amount of risk to the firm, think POC
- Engage key stakeholders for buy-in, de finitely:
  - Legal, Compliance, Information Security, Technology (IT), Risk Management
- Highlight the challenges that do exist, such as:
  - Latency, Cost, Context Window, Building Complex Chains, Model & Alignment Choice

# Agenda

1. Build up to Large Language Models (LLMs)
2. LLMs use cases and lifecycle
3. Prompt Engineering & LLM's instruction led finetuning
4. High-level MLOps in GenAI Prompt Engineered Systems

"...start with the customer  
experience and work  
backwards with the  
technology".

Steve Jobs

# ... as they are setting stones within LLMOps lifecycle

## Scope & Constraints

- Define application & Use case

## Model Selection

- Choose model
  - pretrained
  - build your own pretrained model

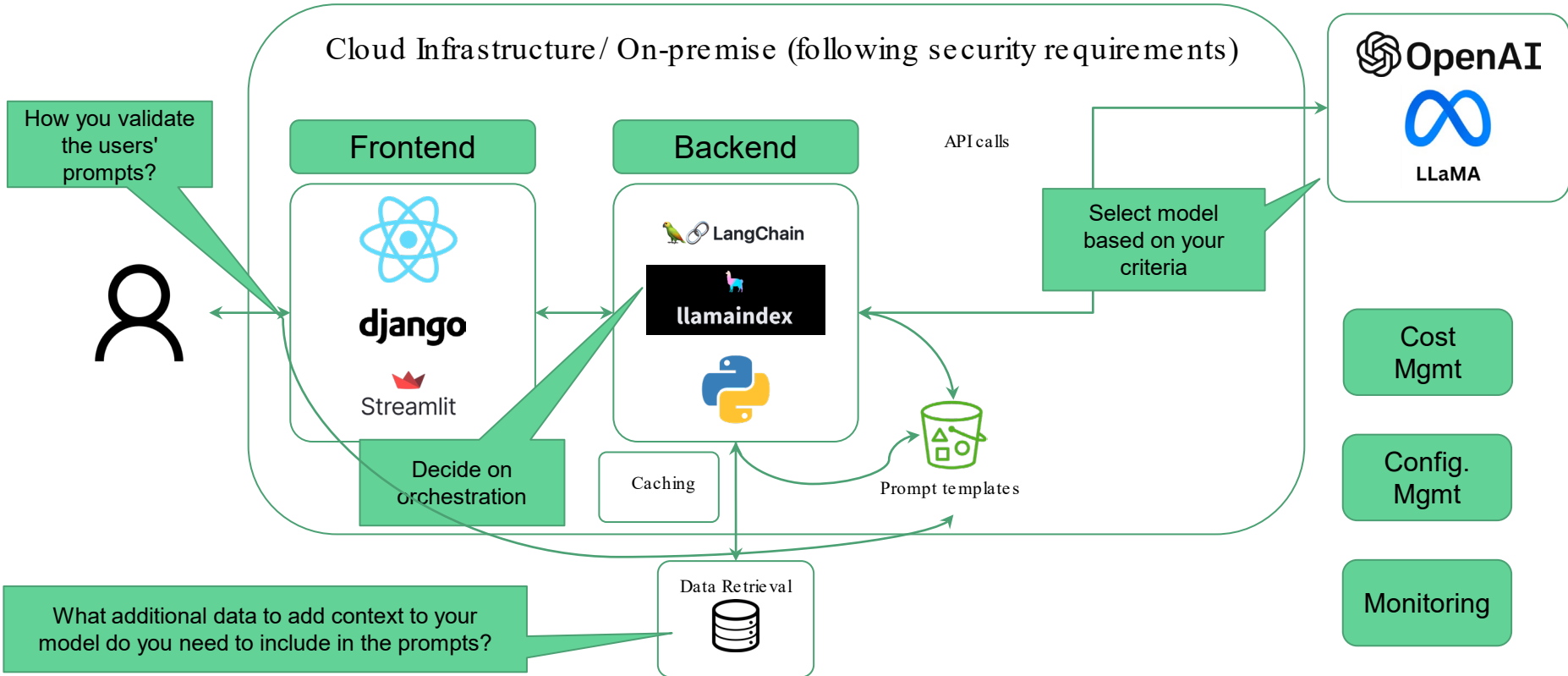
## Tailor your model

- Prompt Engineering
- Fine-tuning
- Align with human feedback

## Deploy into apps integration

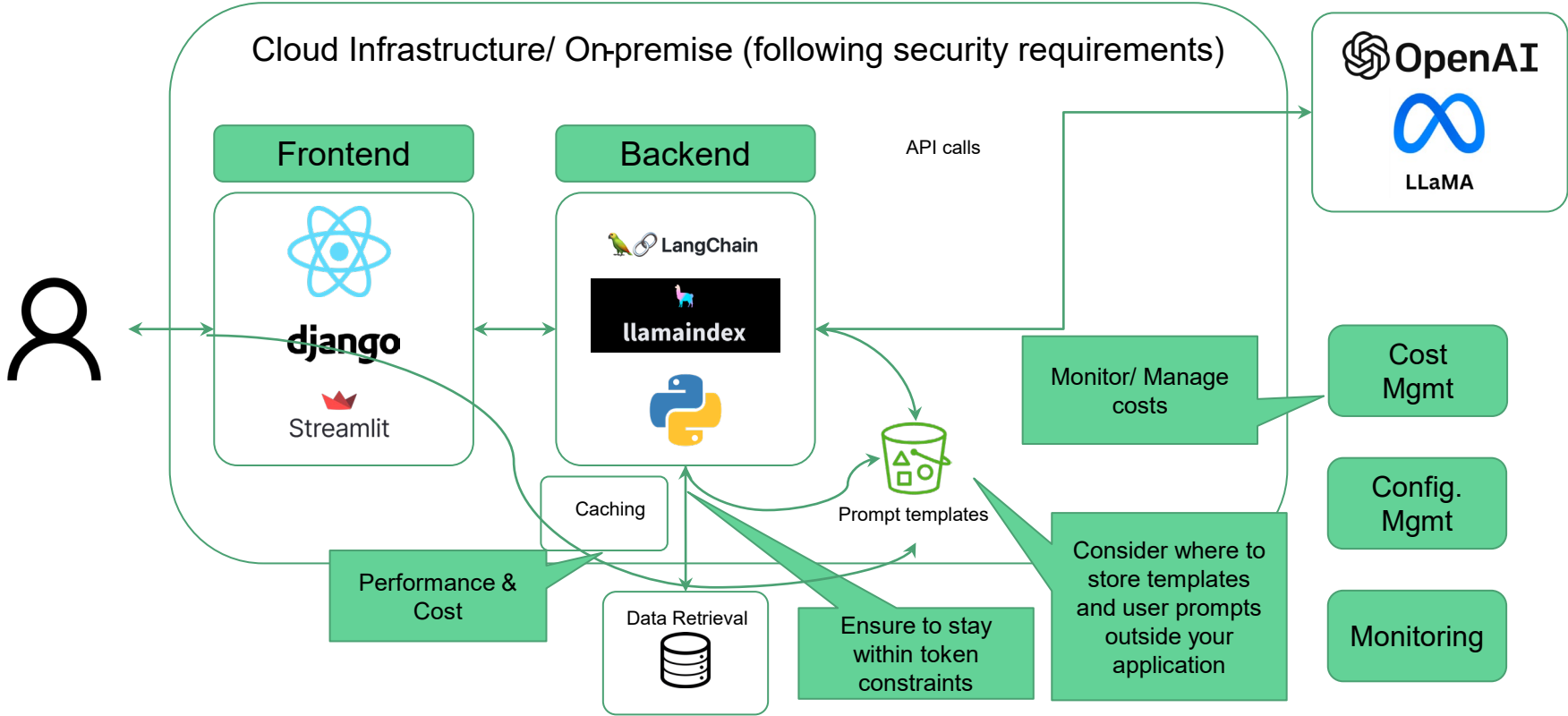
- **Deploy for inference**
- **Build LLM application**
- **Monitor**

# Prompt Engineered system example

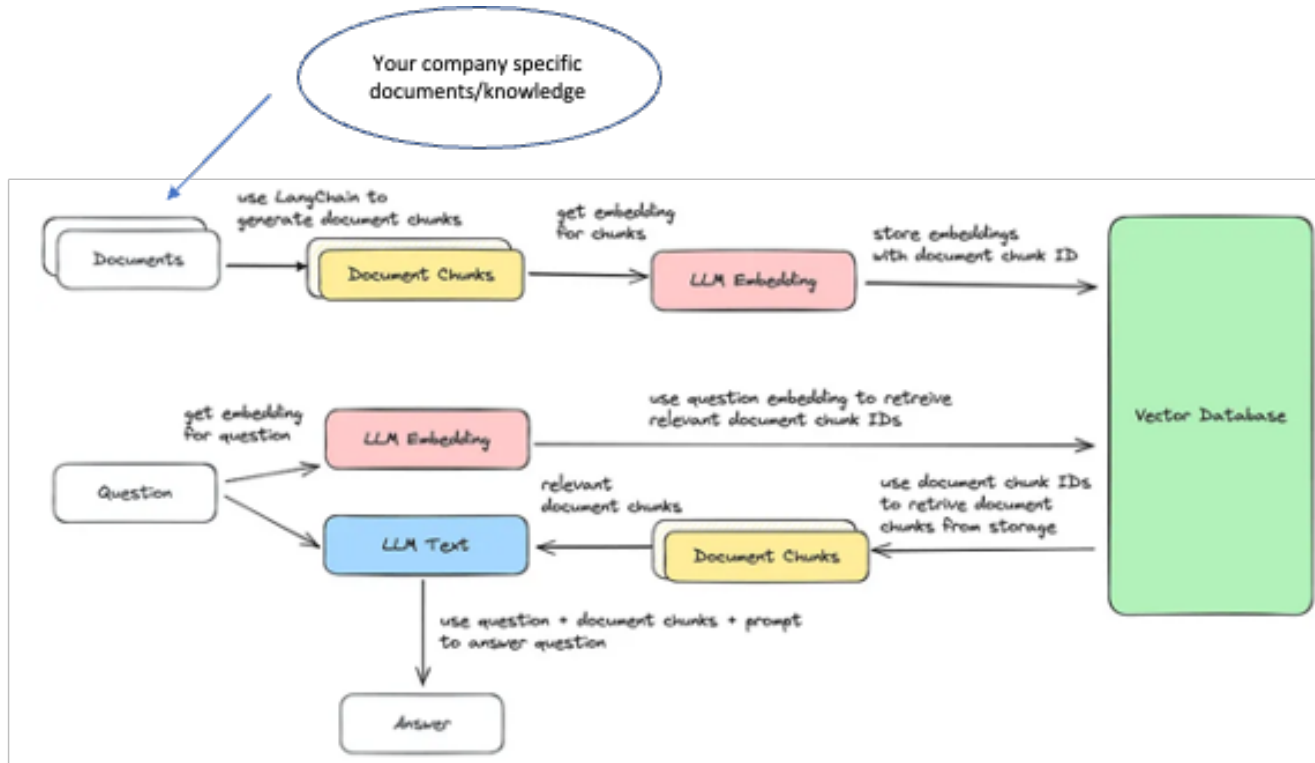




# Prompt Engineered system example



# Q&A Example- Using domain-specific knowledge



# Key takeaways



Unmeasurable "low hanging fruits" prompt engineering LLMs



You may fine-tune LLMs to specialize on your task, but keep in mind of the trade-offs



Same MLOps principles apply when LLMs serve applications in production

# Questions

---

# Q & A

Please join us for our upcoming webinar:



**FDP**  
INSTITUTE  
Webinar

**Machine Learning-Based  
Systematic Investing in  
Agency  
Mortgage-Backed  
Securities**

**September 19 @ 10 AM ET**

**Leo Bao**  
Research Analyst/Data Scientist,  
Franklin Templeton

**Nikhil Jagannathan**  
Portfolio Manager,  
Franklin Templeton

**Dr. Kathryn Wilkens, CAIA**  
Founder, Pearl Quest, LLC

Register Here: <https://bit.ly/3YsZIVi>



# Additional useful resources

[Original GPT-3 Paper: Language models are few-shot learners](#)

[Attention is all you need – Transformer architecture](#)

[Interpreting Pretrained Contextualized Representations via Reductions to Static Embeddings](#)

[Word-to-Vector Paper](#)

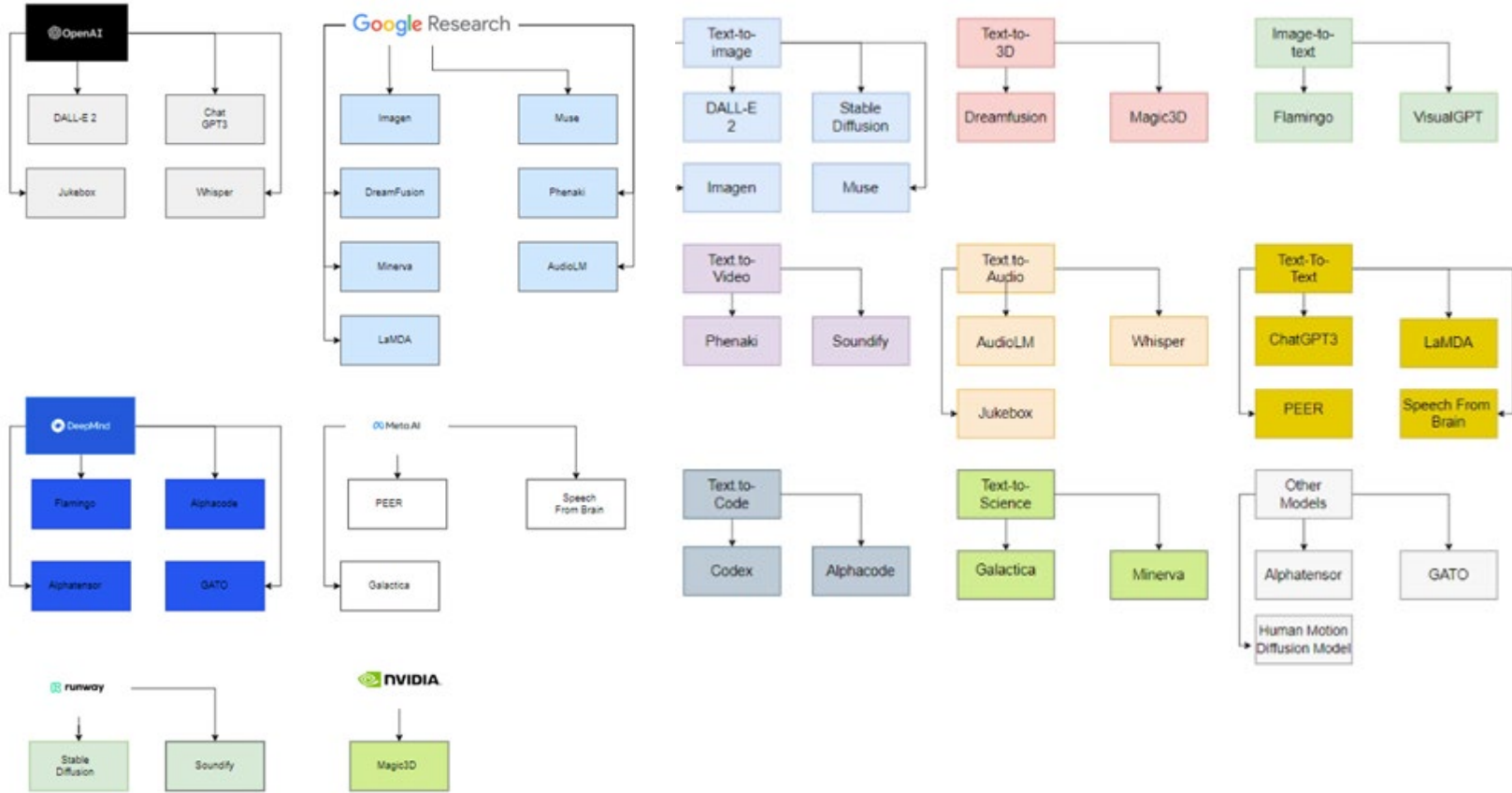
[ChatGPT is not all you need. A State of the Art Review of large Generative AI models.](#)

[On the Opportunities and Risks of Foundation Models](#)

[Holistic Evaluation of Language Models](#)

[Text to powerpoint, yes you can](#)

# State of the art GenAI Models- Landscape from Jan 2023



Thank You



## Contact Us:

 [fdpinstitute.org](https://fdpinstitute.org)

 [info@fdpinstitute.org](mailto:info@fdpinstitute.org)

 [@FDPbyCAIA](https://twitter.com/FDPbyCAIA)

 [linkedin.com/company/FDP Institute](https://www.linkedin.com/company/FDP-Institute)